



EASTLEIGH COLLEGE

FINANCIAL STATEMENTS

FOR THE YEAR TO

31 JULY 2020

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KEY MANAGEMENT PERSONNEL, BOARD OF GOVERNORS AND PROFESSIONAL ADVISERS

Key Management Personnel

Key management personnel are defined as members of the Senior Management Team and were represented by the following in 2019/20:

Dr Janet Edrich, Chief Executive & Principal; Accounting Officer (until 31 July 2020)
Paul Cox, Vice Principal Curriculum & Quality (until 31 October 2019) and Chief Executive and Principal Designate (from 1 November 2019, and full role from 1 August 2020)
Matthew Phelps, Vice Principal Commercial (to 14 February 2020)
Kevin Jones, Vice Principal Finance, Funding and Management Information (from 2 March 2020)

Board of Governors

A full list of Governors is given on page 18 of these Financial Statements.

Dr Christopher Davis acted as Clerk to the Board throughout the period.

Professional Advisors

Financial Statements auditors and reporting accountants:

RSM UK Audit LLP
Highfield Court
Tollgate
Chandlers Ford
Hants
SO53 3TY

Internal auditors:

Southern Internal Audit Partnership
Corporate Services
Hampshire County Council
The Castle
Winchester
Hants
SO23 8UB

Bankers:

Barclays Bank plc
PO Box 612
Ocean Way, Ocean Village
Southampton
Hants
SO14 2ZP

Lloyds Bank plc
25 Gresham Street
London
EC2V 7HN

Solicitors:

Womble Bond Dickinson
Oceana House
39-49 Commercial Road
Southampton
Hants
SO15 1GA

OPERATING AND FINANCIAL REVIEW

NATURE, OBJECTIVES AND STRATEGIES

The members present their report and the audited Financial Statements for the year ended 31 July 2020.

Status of Eastleigh College

Eastleigh College is a further education corporation established under the Further and Higher Education Act 1992, and is an independent organisation. The Corporation was incorporated as Eastleigh College on 30 September 1992. The College is an exempt charity for the purposes of Part 3 of the Charities Act 2011.

Vision, Mission and Values

The College's vision, mission and values statement as approved by the Board in May 2020 is:

Our Vision

By 2024 be the first choice technical and professional college for learners, employers and staff across the Solent and South Hampshire.

Our Mission

Successful careers, business prosperity and strong communities through excellence and opportunity in technical and professional education, training and apprenticeships.

Our Values

Eastleigh College staff and governors believe our learners should be career ready and that the behaviours for the workplace flow through everything we do, including what we expect of our staff and learners whilst they are on-site with us, or out representing us. The College seeks to embed workplace values and expects its staff and learners to be:

Respectful - polite, tolerant, honest, friendly, supportive
Professional - punctual, prepared, lead by example, meet deadlines
Ambitious - aim high, be your best, exceed targets, be inquisitive
Resilient - commit, be determined, keep going however hard it gets, manage own wellbeing

Strategic Principles

The College's strategic principles are summarised below:

- 1 Sustainability and Direct Delivery Growth
- 2 High Standards and an expectation of Excellence
- 3 Reputation and Brand
- 4 Forward Scanning

Implementation of Strategic Plan

Following extensive internal and external consultation an ambitious strategy was launched to learners and staff in September 2020 covering the period 2020 to 2024 following approval by the College's Board in May 2020. The strategic objectives sit within the four strategic principles above and are the foundation for the budget for 2020/21 and forecasts for 2021/22 to 2023/24. During the period of developing the strategic plan the College requested a Further Education Commissioner Diagnostic Assessment as well as engaging proactively throughout with the ESFA. This proactive engagement was deemed essential by the College given the ambitions proposed and changes to the College's historic model being considered.

OPERATING AND FINANCIAL REVIEW (continued)**Implementation of Strategic Plan (continued)**

The strategy focuses on reducing the College's historic reliance on subcontracted activity through prudent increases in direct delivery alongside tight financial control and management. The College also plans to further strengthen its learning community through greater collaboration with agencies, councils, (LEPs), other College's, the University of Portsmouth, schools and employers.

COVID-19

The College has applied its strategic principles in response to the COVID-19 pandemic which emerged during 2020 leading to lockdown in late March 2020. The College Management has worked closely with Governors to ensure the College has maintained learning throughout the period and has ensured measures were in place to meet the exceptional and evolving requirements of the Department for Education and Public Health England. Learners and staff responded positively to the changes and adaptations made which impacted existing learners as well as enrolments for 2020/21.

Public Benefit

Eastleigh College is an exempt charity under Part 3 of the Charities Act 2011 and following the Machinery of Government changes in July 2016, is regulated by the Secretary of State for Education. The members of the Governing Body, who are trustees of the charity, are disclosed on page 18.

In setting and reviewing the College's strategic objectives, the Governing Body has had due regard for the Charity Commission's guidance on public benefit and particularly upon its supplementary guidance on the advancement of education. The guidance sets out the requirement that all organisations wishing to be recognised as charities must demonstrate, explicitly, that their aims are for the public benefit.

In delivering its mission, the College provides the following identifiable public benefits through the advancement of education:

- High-quality teaching
- Widening participation and tackling social exclusion
- Excellent employment record for learners
- Strong student support systems
- Meeting the training needs of employers, industry and commerce
- Links with Local Enterprise Partnerships (LEPs)

The College's Strategic Plan is underpinned by a robust set of financial objectives against which the College's financial plans and annual outturns can be measured. In the interests of being consistent with the way that the Government assess college's financial performance, the College has set targets similar to those used within the ESFA's Financial Health Assessment model. For 2020/21 the financial KPI below have been set by the board

- 2020/21 total surplus as % of income as per Integrated Financial Model (IFM) ration R.5b is greater than 2%
- 2019/20 and 2020/21 minimum financial health score is 180 ("good")
- 2019/20 and 2020/21 minimum cash days in hand is 40 days (loan covenant is 37 days)

During 2019/20 the College has taken restructure actions and developed detailed business plan scenarios to re-establish the College's financial sustainability through a delivery plan to get back to the target EBITDA levels which have not been achieved in recent years. These detailed business plans to get back to the targets will ensure the College has strong financial foundations. By also focussing on maintaining adequate cash levels and careful treasury management, the College aims to return to the 'Good' criteria for the ESFA's current financial health assessment model in the coming years; for 2020/21 the approved budget was set to achieve 'Requires Improvement'.

OPERATING AND FINANCIAL REVIEW (continued)

Public Benefit (continued)

The College uses the ESFA definition of EBITDA which excludes profits and losses on asset disposals, capital grant releases, FRS102 pension provisions and gains and losses arising from property and revaluations. Similarly, the adjusted current ratio used for ESFA financial health calculations excludes deferred capital grants, holiday pay accruals and any assets held for resale.

The College's financial results for 2019/20 have been assessed against the ESFA's Financial Health tests and our results place the College in the "Requires Improvement" category. This is unchanged from the "Requires Improvement" category confirmed by ESFA for the 2018/19 accounts.

FINANCIAL POSITION

Financial Results

The College's financial performance for the year is summarised below. The column in bold shows the College's underlying financial position excluding the effect of FRS102 Retirement Benefit adjustments. FRS102 Retirement Benefit adjustments are non-cash and recalculated annually, so by removing the non-cash movements, it is easier to compare between years.

| | 2020 | 2020 FRS102 Retirement Benefit Adjustment £000 | 2020 Excluding FRS102 £000 | 2019 Excluding FRS102 £000 |
|-------------------------------------|--------------|---|---|---|
| Income | 23,055 | - | 23,055 | 27,759 |
| Expenditure | 23,859 | 950 | 22,909 | 29,274 |
| Surplus/(deficit) | (804) | | | (1,515) |
| Profit/(loss) on asset disposals | - | - | - | - |
| Surplus before FRS102 pension costs | (804) | 950 | 146 | (1,515) |

Overall the College generated an operating surplus before FRS102 non-cash pension costs adjustments of £146k (2018/19 = £1,515k deficit).

Income has decreased by a further £4,704k compared to 2018/19 following a decrease of £4,485k compared with year before that. The College's main source of income is the grant it receives from the Education & Skills Funding Agency (ESFA), but also has a significant contract with Greater London Authority which completes in 2020/21. In 2019/20 the combined funding from ESFA and GLA totalled £20,154k (2018/19: £24,601k) representing 87% of total income (2018/19: 89%); the drop in income largely accounts for the overall drop in College income. Tuition fee income and income from education contracts decreased by £649k to £1,740k (2018/19 = £2,389k); the new relationship with University of Portsmouth is now planned to reverse this trend from 2020/21.

The College's expenditure, excluding FRS 102 adjustment, decreased by £6,365k compared with 2018/19 this followed a decrease of £2,189k compared to the previous year to that. This reduction includes savings against staffing costs of £1,444k following a staff restructure in year, there was no inflationary increase to pay awarded within 2019/20. Sub-contract partner payments were reduced in line with reduced grant income and there were also some savings against other expenditure compared with 2018/19. The College did absorb additional costs linked to COVID-19 in the year including increased costs of cleaning, new software to support remote learning and additional Chromebooks for students to borrow. These costs are all captured in a COVID-19 budget code should there be any future reimbursement for exceptional pandemic costs.

OPERATING AND FINANCIAL REVIEW (continued)**Financial Results (continued)**

Not included in the summary above is the impact of the remeasurement of defined benefit pension liability, which is included at the bottom of the Consolidated Statement of Comprehensive income to adjust the surplus/deficit to identify the Total Comprehensive income for the year. The movement of £8,076k is an exceptional movement in an unusual year, the details of this are included in note 20. The movement in 2018/19 was significant at £1,569k, so the figure for 2019/20 which is consistent across colleges is important to note. The figure is a non-cash adjustment, but reflects the forward liability of the College for pension commitments based on actuarial assumptions applied to the accounting year end. Both pension schemes have recently increased employer contributions and the level of liability suggests a risk that contributions could rise again in the future.

The impact of the remeasurement adjustment referred to above on the College's total unrestricted reserves has moved them to a negative position of £4,855k compared to £4,025k in 2018/19.

The value of tangible fixed asset in the balance sheet dropped from £29,442k to £28,709k (a decrease of £733k). This reflects no investment in buildings during the year and spend on equipment just above the costs of depreciation in year.

The College has a wholly owned subsidiary company, Eastleigh College Limited. The principal business activity of Eastleigh College Limited is to conduct motor vehicle MOTs. Any surplus generated by the company is transferred to the College by deed of covenant. In 2019/20 the surplus generated was £8k (2018/19: £12k) and was impacted by closure during COVID-19 lockdown.

Treasury Policies and Objectives

Treasury management is the management of the College's cash flows, its banking, money market and capital market transactions and the control of risks associated with these activities. The College has in place a detailed Treasury Management Strategy which sets out the control framework within which treasury management activity takes place. The objectives of the College's Treasury Management Strategy are: to minimise risk, to preserve liquidity, to minimise cost without compromising either of the above objectives and to comply with statute, regulations and best practice. All borrowing requires the authorisation of the Board and shall comply with the requirements of the Financial Memorandum agreed with the ESFA.

Cash Flows

The Cash Flow Statement shows a cash inflow in 2019/20 of £1,290k (2018/19 = £1,415k outflow).

Liquidity

The size of the College's total borrowing is £3,866k (2018/19 = £4,299k), during the year the balance for a loan with Barclays Bank was paid off, so all borrowing as at 31 July 2020 is with Lloyds bank and as at 31 August 2020 the loan contract was to 31 March 2021. Lloyds Bank have agreed to extend the loan contract for a further year to 31 March 2022, with further extensions to be agreed beyond that date. The approach to interest rates has been calculated to ensure a reasonable cushion between the total cost of servicing debt and operating cash flow. A comfortable cushion continues to exist.

Reserves

The College has no formal Reserves Policy but recognises the importance of reserves in the financial stability of any organisation, and ensures that there are adequate reserves to support the College's core activities. As at the balance sheet date the Income and Expenditure reserve stands at negative £9,246k. (2019: negative £462k). It is the Corporation's intention to increase reserves over the life of the strategic plan through the generation of annual operating surpluses. However, exceptional

OPERATING AND FINANCIAL REVIEW (continued)**Reserves (continued)**

movements in the remeasurement of defined benefit pension liability has negatively impacted on the total comprehensive income generating a negative movement of £8,076k.

CURRENT AND FUTURE DEVELOPMENT AND PERFORMANCE**Learner Numbers and Funding Body Targets**

The College is funded by the ESFA according to the number of learners it recruits and the courses these learners attend.

In 2019/20, the College's targets agreed with the funding bodies were as follows; the ESFA 16-18 target was 1,283 learners, at a funding level of £6,137k (including £744k Disadvantage funding). In addition, the College received funding for both 16-18 year old adult apprentices based on a pro rata share across the two annual allocations which straddle the College financial year. The value of this is summarised below

| | Aug 2019 to March 2020 (8 months) | April 2020 to July 2020 (4 months) | Funding for financial year |
|----------------------------|-----------------------------------|------------------------------------|----------------------------|
| 16-18 non-levy apprentices | £1,183k | £590k | £1,773k |
| Adult non-levy apprentices | £833k | £520k | £1,353k |

The College's combined Adult Skills Budget allocation from ESFA and GLA was £11,849k.

Learner Achievement

Education & Training (E&T): Learners achieved 91% of their completed qualification aims (Ofsted Rules) in 2019/20 (92% in 2018/19). In 2019/20 16-18 outcomes continued to be strong (89% achievement) and demonstrate consolidation of the progress seen in 2018/19.

Apprenticeship: Overall achievement was 63% (67% in 2018/19). The overall apprenticeship measure has been impacted negatively by subcontracted performance and also that of the legacy College work based apprenticeship provision. Whereas the College's direct delivery day and block release apprenticeships exceed the College's overall apprenticeship achievement rate of 63% by 6% (69%).

Apprenticeship: Timely achievement was 52% (59% in 2018/19). Significantly impacted by delays to apprenticeship framework achievement due to the pandemic impact since March 2020. The College's legacy College work-based apprenticeship provision was particularly negatively affected.

Curriculum Developments

The College continues to offer a broad spectrum of professional and technical programmes for young people and adults with a focus on preparation for work, technical updating and future careers. Courses range from Entry to Degree Level and a variety of modes of delivery including full time, part time (including leisure learning), apprenticeships, workplace learning and full cost provision delivered either in College or on employers' premises. The College also operates a residential facility, College House, teaching independent living skills to learners with moderate learning difficulties.

As part of the Study Programme for all 16-18 year olds, English and maths is delivered to those without a Grade 4 at GCSE. The Apprenticeship provision for all age groups has remained steady for local provision with subcontracted activity now restricted largely to continuers from earlier years in line with ESFA policy. Joint work with local businesses and employers remains strong and employers inform the curriculum development and contribute specialist equipment and other resources. Through the Eastleigh Consortium there is strong collaborative working between local schools and the College. The College has strengthened its strategic partnership arrangement with the University of Portsmouth to support and develop progression routes for learners.

OPERATING AND FINANCIAL REVIEW (continued)**Curriculum Developments (continued)**

The College and College House were both last inspected by Ofsted in 2018/19. The College was judged to be good and College House retained outstanding status for the fifth consecutive inspection. The College's Matrix accreditation was also successfully retained during 2018/19. In response to COVID-19 lockdown the College moved all learning to on-line delivery from late March 2020. The College responded to a request from Ofsted to review on-line provision at a number of Colleges and also received positive feedback. Finally, 2019/20 was also a very successful year for the College with regards to external recognition:

- Association of Colleges, Beacon Standard and Commended Status for Employer Engagement.
- Association of Colleges, Beacon Standard and Commended Status for Support for Students.
- The highest performing College in Hampshire for all student achievement.
- The highest performing College in Hampshire for 16-18 student achievement.
- Ranked 10th Nationally for all student achievement.
- Ranked 3rd Nationally for English and maths student achievement.
- FE Week and AELP AAC SEND Apprenticeship Champion Award winner.
- Training provider of the year at the National ACR & Heat Pump annual awards.
- Shortlisted for the TES Outstanding GCSE resits provision.
- The only Technical and Professional College in Hampshire to achieve the National Quality in Careers Standard.
- Individual and team success through the Pearson sponsored National Teaching Awards.

The College works with a large number of employers (over 2,000 employers had learners or apprentices studying with the College in 2019/20). The Commercial division manages workplace learning contracts and apprenticeships. It is also proactive in engaging with employers, carrying out Training Needs Analysis (TNAs) and Organisational Needs Analysis (ONAs) supporting employers to form a training plan and identify other training solutions. The College works closely on apprenticeship training programmes with a number of larger employers to help them get best value from the Apprentice levy. The College has developed a knowledge of local employer needs to form effective partnerships to support communications and marketing to promote vocational learning. Employer feedback is essential to strengthen this College role as a driver for regional economic growth.

The College continues to lead a partnership of training providers delivering apprenticeships and workplace learning nationally across a broad range of sectors. The College has in place robust quality control procedures including rigorous contract monitoring and compliance procedures, due diligence procedures that are regularly revisited with all partners and a compliance audit team who monitor the quality of partner delivery. Partners who do not meet the College's quality and compliance audit requirements have their contracts terminated

The College's Learner Satisfaction Survey, published annually by Further Education Public Information Framework, FE Choices, and has consistently resulted in high percentages of respondents stating that they would recommend Eastleigh College to friends and family. The 2019/20 survey was cancelled due to COVID-19, so the most recent Employer Satisfaction score was 88% in 2018/19 unchanged from the previous year.

Payment Performance

The Late Payment of Commercial Debts (Interest) Act 1998, which came into force on 1 November 1998, requires colleges, in the absence of agreement to the contrary, to make payments to suppliers within 30 days of either the provision of goods or services or the date on which the invoice was received. The target set by the Treasury for payment to suppliers within 30 days is 95%. During the accounting period 1 August 2019 to 31 July 2020 the College paid 95% of its invoices within 30 days. The College incurred no interest charges in respect of late payment for this period.

OPERATING AND FINANCIAL REVIEW (continued)

Post Balance Sheet Events

No significant post balance sheet events have occurred.

Future Developments

16-18 full time learner enrolments for 2020/21 are above the funding target and early indications are that part time adult enrolments on full cost and funded vocational courses will achieve targets.

The budget for apprenticeships was reduced to reflect the real impact of COVID-19 on employers. Carry in assumption was revised to 80% and the target starters was reduced by 50%. Year to date recruitment in 2020/21 is running in line with this reduced budget supporting the difficult budget decision made in July 2020. However, with entry points for apprentices throughout the year, there is now scope for improvement against the budget for both non-levy and levy funded apprenticeships and AEB funded qualifications.

The College continues to review its value for money of operations and will continue to closely monitor curriculum staff workloads and course delivery methods and optimise class sizes in order to ensure the efficient use of teaching staff. Support staff costs will continue to be rigorously controlled. Staff costs will continue to be reviewed and aligned with operating income and to reflect the forward levels of sub-contracted apprenticeship activity.

RESOURCES

The College has various resources that it can deploy in pursuit of its strategic objectives.

Property

Freehold property includes the main college site in Chestnut Avenue, which includes extensions to D Block and B Block constructed as part of the £10m Redevelopment Project in 2007/08, a refurbished B Block and a new teaching Block (E Block). The Learning Centre, the Refectory and C Block have all been refurbished providing modern learning environments and social space. A new teaching block and a new Advanced Technology Block were also completed in 2016/17. The College's buildings are generally in good condition.

In addition, the College has a long leasehold on a small residential unit at Compton near Winchester, some seven miles north of the main campus. This two storey building was constructed specifically for learners with special needs. The Hive, the College's purpose built work environment unit, is also located at this site.

Financial

The College has tangible fixed assets of £28,709k and this is offset by a long term creditor for deferred capital of £11,827k which is being released in line with depreciation. The College net assets also include £16,906k of provision for defined benefit pension obligations based on the most recent actuarial calculations. Including the full loan debt of £3,866k within net current assets of minus £4,322k and other provisions of £509k, the total net assets of the College are minus £4,855k a negative movement of £8,880k compared to £4,025k net assets as at 31 July 2019.

The cash position at 31 July 2020 was £3,778k up from £2,488k the previous year and forward cash flow projections for 2020/21 provide assurance that there is sufficient cash balance for the budgeted year and subsequent forecast years. The College uses the ESFA Integrated Financial Monitoring for Colleges (IFMC) tool to monitor longer term cash flows as well as daily cash flow projection for the next twelve months.

The College debt with Lloyds is currently on an annual renewal basis following the covenant issues arising out of the 2018/19 final accounts. The new contract to extend to 31 March 2021 was approved

OPERATING AND FINANCIAL REVIEW (continued)**Financial (continued)**

within the year and Lloyds Bank have confirmed agreement to a contract amendment to extend a further twelve months to 31 March 2022 with expected approval by December 2020.

People

The average headcount of persons (including key management personnel) employed by the college during the year was:

| | 2019/20 | 2018/19 |
|--------------------|----------------|---------|
| Teaching staff | 216 | 230 |
| Non-teaching staff | 247 | 275 |
| Total | 463 | 505 |

Reputation

The College has an excellent reputation both locally and nationally and was graded “Good” by Ofsted at a full inspection which took place in December 2018. The reputation for delivering quality provision and for being a responsive provider is essential for the College’s ongoing success in attracting learners and employers, for maintaining good relationships with external stakeholders and for performing our role as key driver of the local economy and cornerstone of the local community.

PRINCIPAL RISKS AND UNCERTAINTIES

The College has in place a robust framework of internal control, including financial, operational and risk management controls which are designed to protect the College’s assets and reputation.

The Risk Management Board regularly undertakes a comprehensive review of the risks to which the College is exposed. They identify systems and procedures and specific preventative actions which should mitigate any potential impact of risks on the College. The strength and effectiveness of the system of internal control is reviewed annually and in addition to the annual review, the Risk Management Board will consider and review any risks which may arise as a result of a new area of work being undertaken by the College, or arising from significant change in the College’s operating environment, to ensure emerging risks are identified. Risk Management is a standing item for Senior Management Team meetings and emerging risks are identified.

The College risk register is maintained which is reviewed at least annually by the Audit Committee and more frequently for the risks scored highest. The risk register identifies the key risks, the likelihood of those risks occurring, their potential impact on the College and the actions being taken to reduce and mitigate the risks. Risks are quantified using a consistent scoring system and a Risk Reduction Plan is in place for those risks with higher scores.

The College’s risk management procedures are supported by a risk management training programme to raise awareness of risk throughout the College.

During 2019/20 SMT reacted quickly to the emerging risk from the Coronavirus pandemic and quickly established an additional Covid-19 Leadership Group which included SMT plus, Head of HR, Health and Safety Advisor and called in other key staff including Safeguarding to ensure careful management of an emerging and evolving risk which was low probability, but has had very high impact on the College.

Outlined below is a description of the principal risk factors that may affect the College. Not all the factors are within the College’s control. Other factors besides those listed below may also adversely affect the College.

1. Government Funding

The College has considerable reliance on continued Government funding through the Further Education (FE) sector funding bodies. In 2019/20 87% (2018/19 = 89%) of the College's revenue was ultimately publicly funded. Whilst the recent reports such as the Ney Report and NAO reports on FE financial sustainability show a positive forward direction for the sector, there can be no assurance that **OPERATING AND FINANCIAL REVIEW (continued)**

PRINCIPAL RISKS AND UNCERTAINTIES (continued)

Government policy or practice will maintain public funding at the same levels, or on the same terms, on indeed keep pace with inflation.

The College is aware of several issues which may impact on future funding:

- The Government will need new strategies to reverse the escalation in public sector debt which has been further impacted by the unprecedented response to the COVID-19 pandemic and lockdown. This will likely have a significant impact on Further Education although in the short-term colleges may have a funded role in the economic recovery plan.
- The current Government has indicated plans for new funding for the further education sector with a white paper anticipated by December 2020; the College business plan is based on existing funding rules and levels however the strategic plan and underpinning forecasts have sought to be developed in line with expected white paper thinking.
- There is both an uplift per learner in the 16-18 base funding rate for 2020/21 and an uplift in weighting for some provision factored into the College's planning as well as other additional funding streams as they are announced and the College can confirm its ability to meet the funding criteria in order to claim the funding.
- The College continues its move away from sub-contracted apprentice delivery and grow its direct delivery of apprentices. This strategy is improving and rebuilding relationships with local employers and building the portfolio of learner choice for the regional community.
- 2019/20 was the first year of funding following devolution of the Adult Education Budget (AEB) to local commissioning authorities. This led to a reduction in funding for AEB as funds were transferred to the regional authorities and they in turn focussed their funding on the institutions based within their devolved regions. The College retained an existing contract for work in the Greater London Authority which ends in 2020/21.

2. Tuition Fee Policy

The College has in recent years been increasing tuition fees in line with the increase in CPI and so far demand has been seemingly unaffected by the rises and has in fact continued to grow. The College has however had to be mindful of what the market will bear as price elasticity of adult learning for the College is not readily predictable and the risk for the College is that demand will ultimately reduce as fees increase.

This risk is mitigated by ensuring the College is rigorous in delivering high quality education and training, thus ensuring value for money for learners, and by close monitoring of the demand for courses and competitors' pricing strategies. The College is also reviewing funding opportunities to provide co-funded courses to ensure a fairer deal for learners.

3. Maintain Adequate Funding of Pension Liabilities

The Financial Statements report the College's share of the Hampshire County Council (HCC) local government pension scheme (LGPS) deficit on the College's balance sheet in line with the requirements of FRS102. Following significant changes in the actuarial assumptions used in calculating the deficit, the deficit has increased exceptionally this year and consequently the College now has a negative net assets position. It is anticipated that the assumptions in future years will reverse the scale of the provision as the economic position this year and at time of the actuarial review was unexpected and therefore challenging to forecast using traditional calculations.

4. Risks Related to the College's Property Strategy

The most recent investment in the College's buildings was completed in 2017. The College has no immediate plans for further significant investment in the estate and the current property strategy is relatively modest, reflecting the fact that the estate is in good condition. Use of existing space is being reviewed with the aim to improve the learner hub, convert office space back into teaching space and to get better value from existing learning space. This includes the commercial areas of Gas

OPERATING AND FINANCIAL REVIEW (continued)

PRINCIPAL RISKS AND UNCERTAINTIES (continued)

Engineering and Refrigeration & Air Conditioning. The announcement of £1.1m of funding for building condition works in August 2020 is very welcome and will fund the refurbishment of the roof of D Block amongst other overdue works. The College is also working pro-actively on bids for projects to reduce the carbon impact of the College and reduce running costs as well for projects to support growth of delivery from the main site. The College is also investing in increased access controls to ensure the safety of learners and to protect the site.

5. Failure to Maintain the Financial Viability of the College

During 2019/20 the College has worked hard to ensure that as the income reduces based on changes to government funding, that the expenditure base is actively managed to contract alongside income reductions. This challenge had an impact on 2018/19 figures, having resolved the loan extension and by working closely with ESFA the College's current financial health grade was officially assessed as 'Requires Improvement'. Despite an initial budget being set to return the College to 'Good' in 2019/20, with the actions needed in year a grading of "Requires Improvement" remains a positive outcome in an exceptional year.

The risk of failure to maintain financial viability is mitigated in a number of ways:

- Rigorous budget setting procedures and sensitivity analysis
- Introduction of a costed curriculum plan which forecasts contribution by course during 2020/21
- Robust planning to ensure the effective management of change
- Regular in-year budget monitoring and management of operating costs
- Robust financial controls
- Increased focus on procurement efficiencies

6. Risks related to COVID-19

The College has a very comprehensive risk register, but like most colleges and businesses, it had to react and evolve rapidly as the scale of the COVID-19 pandemic was unveiled. The scale of this risk event which was assessed as low probability within possible business continuity issues has been very high impact on the College, again like most businesses. This is a brief summary of how the College met the challenges in order to maintain learning throughout the year and support our learners to complete.

- The College quickly established a COVID-19 leadership group to manage the emerging situation, at times this group has met 3-5 times a week
- New software was acquired at very short notice to ensure the College had the systems and capacity to host all staff and all learning delivery on a remote platform
- Before lockdown all staff were introduced to and trained in Microsoft Teams to support all meetings
- Google classrooms was established as the preferred tool for remote delivery, other software options were also facilitated to support social learning
- The College moved quickly to buy enough Chromebooks to ensure all learners could borrow one and all staff had the ability to work remotely
- All staff were required to complete and sign a workplace assessment for home working
- Additional cleaning was put in place including all touch points

- The College remained open for any learner to come as a safe place with access to catering which remained open subsidised on an open book basis
- Safeguarding team all moved on site and available every day, all vulnerable learners contacted and all learners offered mental health support
- Technician staff redeployed to Estates to provide refresh of all learning spaces
- All learning areas risk assessed in line with government guidance and set up ready for re-opening post lockdown

OPERATING AND FINANCIAL REVIEW (continued)

PRINCIPAL RISKS AND UNCERTAINTIES (continued)

Lockdown and furlough had a major impact on the employers hosting College learners and this led to many learners being displaced on their learning on the job being put on hold. The College has worked pro-actively with these learners to provide ways to continue their study and to find new employers where needed. However for the budget for 2020/21, the original business plan, which had been approved by Governors in March 2020, had to be revised by July 2020/21 to realistically reflect that existing apprentice numbers progressing would likely be 80% of the projected figure and new starters likely to be at 50% of planned. To accommodate the scale of income cut to achieve a budget with a financial score of "Requires Improvement", the College tightened expenditure budgets and put a cap on capital expenditure. This budget was approved in July 2020 and the first forecast for 2020/21 for September management accounts shows a positive variance against this risk.

STAKEHOLDER RELATIONSHIPS

In line with other colleges and with universities, Eastleigh College has many stakeholders. These include:

- Learners
- Employers
- The local community
- Education sector funding bodies
- Local Enterprise Partnerships
- Local authorities
- Government offices
- Staff
- Other FE institutions
- Universities
- Trade unions
- Professional bodies

The College recognises the importance of these relationships and engages in regular communication with them through various means including regular meetings, e-mail, the College website, social media and various publications. The College has in place a Communication and Consultation

Strategy which provides a comprehensive framework to facilitate effective two way communication with staff.

OPERATING AND FINANCIAL REVIEW (continued)**Trade Union Facility Time**

The Trade Union (Facility Time Publication Requirements) Regulations 2017 require the College to publish information on facility time arrangements for trade union officials at the College.

Number of employees who were relevant union officials during the period: 5
FTE employee number: 4.5fte

| Percentage of Time | Number of employees |
|---------------------------|----------------------------|
| 0% | 0 |
| 1 – 50% | 5.0 |
| 51% - 99% | 0 |
| 100% | 0 |

Provide the total cost of facility time £9,427.59
Provide the percentage of the total pay bill spent on facility time 1%

Time spent on paid trade union activities as a percentage of total paid facility time hours calculated as: 420 hours

Total hours spent on trade union activities by relevant union officials during the relevant period 5.42%

Disability Statement

The College seeks to achieve the objectives set down in the Equality Act 2010.

- The accommodation strategy ensures all decisions includes consideration for access and facilities for all learners
- The college has access professionals to provide information, advice and support to learners with disabilities as well as to managers to inform their decisions
- There is a list of available specialist equipment and assistive technology available for learners as well as specialist software widely available on networked computers
- The admissions policy of the College provides details of the services and support the College can provide to learners with disabilities
- Learning support assistance is available to learners based on their learning needs assessments
- The College has specialist facilities at College house including equipped residential accommodation which has had significant investment in bathrooms and kitchen replacement within 2019/20

Equality & Diversity

The College is committed to ensuring equality of opportunity to its learners and for staff. The College wishes to create a culture where mutual trust and respect are the foundation for working relationships across the College learning community.

OPERATING AND FINANCIAL REVIEW (continued)

Disability Statement and Equality & Diversity (continued)

In order to demonstrate our commitment to equality and diversity we will:

- Assess the impact of policies and procedures to ensure they conform to legislation.
- Maintain and regularly review the Equality & Diversity Strategy and the Equality Objectives with related action plans to implement changes to support equality and diversity improvements.
- Ensure that Public Sector Duties are met and exceeded.
- Seek to ensure that all actual or potential employees, learners, visitors and contractors are treated fairly regardless of age, race, disability, gender reassignment, pregnancy & maternity, religion or belief, sex & sexual orientation.
- Ensure that diversity and cultural matters are embedded and promoted in teaching and learning.
- Ensure that external partners, contractors and other stakeholders have appropriate equality and diversity philosophies and practices in place and that these are implemented.
- Project the reputation of the College as an equal opportunity employer and provider of services.
- Review analysis of data on ethnicity, disability, gender, age, and other relevant information in order to monitor the implementation of the Policy and take action to promote equality and diversity more effectively.
- Ensure all staff attend regular training updates which is recorded centrally by HR

Equality and Diversity is reported via the SAR (Self-Assessment Review) and QIP (Quality Improvement) cycle of the College.

The SAR identifies areas to be developed and this is monitored via the QIP, the Equality & Diversity Working Group systematically review monitor and plan activities and actions to move the QIP forward and the Equality & Diversity Board monitor the progress in line with the SAR.

As an inclusive college, Eastleigh College is fully committed to equality and diversity. It strives to provide an environment and learning experience that is fully accessible to all regardless of any protected characteristic. In order that the College can successfully deliver its vision and mission the College will strive to deliver the following objectives:

- Promote tolerance and understanding between those with protected characteristics and others.
- Make reasonable adjustments to support learners and staff who have protected characteristics.
- Reduce the achievement gap between those with protected characteristics and others.
- Fully investigate and resolve complaints related to protected characteristics.
- Recruit staff, learners and Governors that reflects the local community.

The College recognises the many global and national prominent campaigns in 2019/20, most notably being Black Lives Matters. Whilst leaders did not choose to directly engage in any individual campaign tutorial content continues to be broad and cover a wide range of topics. The College will work with National Centre for diversity in 2020/21 to bring an external perspective to this important area of work.

Going concern

After making appropriate enquiries, the Corporation considers that the College has adequate resources to continue in operational existence for the foreseeable future. This is backed up by the detailed budget for 2020/21 which although challenging following the need to revise down projections for apprentice numbers in response to the impact of COVID-19, does still ensure a positive cash movement and adequate cash levels for the planning horizon. The first forecast update for 2020/21 already demonstrates a strong upside position from the original budget.

2019/20 has seen a solid recovery from the deficit position reported in 2018/19. This has included the work on the new strategy, the detailed budget for 2020/21 even allowing for the late adjustment needed to reflect the risk of reduced apprentice numbers, and the staffing restructure which has driven the staffing costs savings shown in these accounts.

OPERATING AND FINANCIAL REVIEW (continued)

Going Concern (continued)

The College has £3,866k of outstanding loan debt with Lloyds Bank and this is currently based on a one year contract signed within the year which ends on 31 March 2021. The College has a positive and open relationship with the bank and as soon as the contract was signed the plan was put in place to re-open discussions in September 2020 to agree the next extension. Lloyds Bank have confirmed agreement to a contract amendment to extend the loan a further year to 31 March 2022. More detail about the loan is also included on page 31 within the Statement of accounting policies and estimation techniques.

For these reasons, and based on the detail provided throughout this report the College continues to adopt the going concern basis in preparing the financial statements.

Disclosure of Information to Auditors

The members who held office at the date of approval of this report confirm that, so far as they are each aware, there is no relevant audit information of which the College's auditors are unaware, and each member has taken all the steps that he or she ought to have taken to be aware of any relevant audit information, and to establish that the College's auditors are aware of that information.

Approved by order of the members of the Corporation on 16 December 2020 and signed on its behalf by:

Jonathan Sendell

Jonathan Sendell
Chair of Governors

STATEMENT OF CORPORATE GOVERNANCE

The following statement is provided to enable readers of the annual report and accounts of the College to obtain a better understanding of its governance and legal structure. This statement covers the period from 1 August 2019 to 31 July 2020 and up to the date of approval of the annual report and financial statements.

The College endeavours to conduct its business:

- i. in accordance with the seven principles identified by the Committee on Standards in Public Life (selflessness, integrity, objectivity, accountability, openness, honesty and leadership);
- ii. in full accordance with the guidance to colleges from the Association of Colleges in The Code of Good Governance for English Colleges (“the Code”)

In the opinion of the Governors, the College complies with all the provisions of the Code, and it has complied throughout the year ended 31 July 2020. The Governing Body recognises that, as a body entrusted with both public and private funds, it has a particular duty to observe the highest standards of corporate governance at all times. In carrying out its responsibilities, it takes full account of The Code of Good Governance for English Colleges issued by the Association of Colleges in March 2015, which it formally adopted on 1 July 2015.

The Corporation

The members who served on the Corporation during the year and up to the date of signature of this report were as listed in the table below.

| Members | Date of appointment | Term of office | Date of resignation | Status of appointment | Committees served | Attendance |
|---------------------|----------------------------|-----------------------|----------------------------|------------------------------|------------------------------------|-------------------|
| Mrs S Annett | Sep 2020 | 1 year | | Independent member | F&GP Remuneration | 100% |
| Ms G Baker | Mar 2019 | 1 year | | Independent member | Standards Search | 100% |
| Mr J Course | Dec 2010 | 8 year* | Dec 2019 | Independent member | Chair: Standards Search | 80% |
| Mrs A Cross-Durrant | Sep 2012 | 8 year* | Sep 2020 | Independent member | Standards | 80% |
| Mr R Goodman | Sep 2020 | 1 year | | Independent member | F&GP Search | 100% |
| Mr P Harris-Bridge | Sep 2020 | 1 year | | Independent member | Audit Search | 100% |
| Mr J Heaton-Smith | Sep 2020 | 1 year | | Independent member | Audit Search | 100% |
| Mr S Johnson | Dec 2012 | 8 year* | | Independent member | Chair: F&GP | 100% |
| Ms K Matthews | Sep 2020 | 1 year | | Independent member | Standards | 100% |
| Mr C O’Donoghue | Sep 2020 | 1 year | | Independent member | Standards Remuneration | 100% |
| Mrs V Hall | Dec 2012 | 8 year* | Jul 2020 | Independent member | Audit | 80% |
| Mr J Sendell | July 2011 | 9 year* | | Independent member | Chair: Board F&GP Chair: Search | 100% |
| Mrs M Taylor | Sep 2017 | 3 year | | Independent member | F&GP | 80% |

STATEMENT OF CORPORATE GOVERNANCE (continued)

The Corporation (continued)

| | | | | | | | |
|----------------------------|-------------|----------|---------|----------|-----------------------------|---|------|
| Mr B | Topham | Jul 2019 | 1 year | | Independent member | Audit Remuneration | 100% |
| Miss S | Nellthorpe | May 2014 | 6 year* | Jun 2020 | Independent member | Chair: Audit Chair: Remuneration | 100% |
| Mrs J | Grajewski | Dec 2016 | 4 year | | Independent member | F&GP | 80% |
| Miss J | Richmond | Dec 2018 | 1 year | | Staff member | Standards Search | 100% |
| Mr J | Musselwhite | Jul 2018 | 2year | | Independent member | Audit Standards | 100% |
| Mrs N | Wigman | Dec 2016 | 4 year | | Independent member | Chair: Standards Chair: Remuneration | 80% |
| Dr J | Edrich | Aug 2014 | 6 year* | Aug 2020 | Chief Executive & Principal | F&GP Standards Search | 100% |
| Mr P | Cox | Sep 2020 | 1 year | | Chief Executive & Principal | F&GP Standards | 100% |
| Mr L | Reynard | Oct 2020 | 1 year | | Student Governor | Standards | 0% |
| Mr S | Davison | Oct 2020 | 1 y | | Student Governor | Standards | 0% |
| Associate Governors | | | | | | | |
| Mrs C | Nokes MP | | | | Associate Governor | | 0% |

*in second four-year term

Officers of the Board

| | | |
|---|----------------------------|-----------------------------------|
| Chief Executive & Principal: | Clerk to the Board: | Senior Management Team: |
| Dr J Edrich | Dr C Davis | Mr Paul Cox |
| | | Mr M Phelps (to 14 February 2020) |
| | | Mr K Jones (from 2 March 2020) |

STATEMENT OF CORPORATE GOVERNANCE (continued)

The Board

The composition of the Board during the year and up to the date of signature of the report is set out above. It is the Board's responsibility to bring independent judgement to bear on issues of strategy, performance, resources and standards of conduct.

The Board is provided with regular and timely information on the overall financial performance of the College together with other information such as performance against funding targets, proposed capital expenditure, quality matters and personnel related matters such as Health & Safety and environmental issues. The Board meets each term.

The composition of the Corporation is determined by the Board in accordance with the Instrument of Government. The Board conducts its business through a number of committees. Each committee has terms of reference which have been approved by the Board. These committees are Finance & General Purposes, Standards, Remuneration, Search and Audit. Full minutes of all meetings are available on the College website at <http://www.eastleigh.ac.uk/about/welcome/governors-and-governance/meetings,-minutes-and-agendas> or the Clerk to the Board at:

Eastleigh College
Chestnut Avenue
Eastleigh
Hampshire, SO50 5FS

The Clerk to the Board maintains a register of financial and personal interests of the Governors. The register is available for inspection at the above address.

All Governors are able to take independent professional advice in furtherance of their duties at the College's expense and have access to the Clerk to the Board, who is responsible to the Board for ensuring that all applicable procedures and regulations are complied with. The appointment, evaluation and removal of the Clerk are matters for the Board as a whole.

Formal agenda, papers and reports are supplied to Governors in a timely manner, seven days prior to Board meetings. Briefings are also provided on an ad-hoc basis.

The Board has a strong and independent non-executive element and no individual or group dominates its decision making process. The Board considers that each of its non-executive members is independent of management and free from any business or other relationship which could materially interfere with the exercise of their independent judgement.

There is a clear division of responsibility in that the roles of the Chair of the Board and Chief Executive & Principal are separate.

Appointments to the Board

Any new appointments to the Board are a matter for the consideration of the Board as a whole. The Board has a Search Committee comprising the Chair, three Board members and the Chief Executive & Principal which is responsible for the selection and nomination of any new members for the Board's consideration. The Board is responsible for ensuring that appropriate training is provided as required.

Members of the Board are appointed for a term of office not exceeding four years (maximum - two terms).

STATEMENT OF CORPORATE GOVERNANCE (continued)

Corporation Performance

The Board carried out a self-assessment of its own performance for the year ended 31 July 2020 and graded itself Grade 2 on the Ofsted scale.

Impact of COVID-19 on Governors ability to perform role

COVID-19 had no negative impact on Governors ability to perform their roles. Board and committee meetings took place as normal through Microsoft Teams. Electronic papers had been introduced prior to the pandemic. Additional 'special' meetings were also held during the pandemic which further demonstrates the strength of governance at the College. Meetings have been effective and the video conferencing tool functionality has enabled full involvement of Governors in all meetings and decision making. The Principal and Chief Executive Designate also introduced weekly COVID-19 updates to ensure Governors were updated without absorbing too much meeting time.

Remuneration Committee

Throughout the year ending 31 July 2020, the College's Remuneration Committee comprised four external Governors and was chaired by a Governor other than the Chair of the Board. The Committee's responsibilities are to make recommendations to the Board on the remuneration and benefits of the Chief Executive & Principal and other senior post-holders.

The Board adopted the 'Association of College's Senior Staff Remuneration Code' at the meeting on 24 September 2018.

Details of remuneration of senior post-holders for the year ended 31 July 2020 are set out in Note 7 to the Financial Statements.

Audit Committee

The Audit Committee comprises four members of the Board (who exclude the Chief Executive & Principal and Chair). The Committee operates in accordance with written terms of reference approved by the Board. Its purpose is to advise the Board on the adequacy and effectiveness of the College's systems of internal control and its arrangements for risk management, control and governance processes.

The Audit Committee meets on a termly basis and provides a forum for reporting by the College's internal and Financial Statements auditors, who have access to the Committee for independent discussion, without the presence of College management. The Committee also receives and considers reports from the main FE funding bodies as they affect the College's business.

The College's internal auditors review the systems of internal control, risk management controls and governance processes in accordance with an agreed plan of input and report their findings to management and the Audit Committee.

Management are responsible for the implementation of agreed recommendations and internal audit undertake periodic follow up reviews to ensure such recommendations have been implemented.

The Audit Committee also advises the Board on the appointment of internal, regularity and Financial Statements auditors and their remuneration for both audit and non-audit work as well as reporting annually to the Board.

Internal Control, Scope of Responsibility

The Board is ultimately responsible for the College's system of internal control and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss.

STATEMENT OF CORPORATE GOVERNANCE (continued)

Internal Control, Scope of Responsibility (continued)

The Board has delegated the day-to-day responsibility to the Chief Executive & Principal, as Accounting Officer, for maintaining a sound system of internal control that supports the achievement of the College's policies, aims and objectives, whilst safeguarding the public funds and assets for which he is personally responsible, in accordance with the responsibilities assigned to him in the Financial Memorandum between the College and the ESFA. He is also responsible for reporting to the Board any material weaknesses or breakdowns in internal control.

The Purpose of the System of Internal Control

The system of internal control is designed to manage risk to a reasonable level rather than to eliminate all risk of failure to achieve policies, aims and objectives; it can therefore only provide reasonable and not absolute assurance of effectiveness. The system of internal control is based on an ongoing process designed to identify and prioritise the risks to the achievement of College policies, aims and objectives, to evaluate the likelihood of those risks being realised and the impact should they be realised, and to manage them efficiently, effectively and economically.

The system of internal control has been in place and operational in the College throughout the financial year ended 31 July 2020 and up to the date of approval of the annual report and accounts.

Capacity to Handle Risk

The Board has reviewed the key risks to which the College is exposed, together with the operating, financial and compliance controls that have been implemented to mitigate those risks. The Board is of the view that there is a formal ongoing process for identifying, evaluating and managing the College's significant risks that has been in place for the year ended 31 July 2020 and up to the date of approval of the annual report and accounts. The process is regularly reviewed by the Board.

The Risk and Control Framework

The system of internal control is based on a framework of regular management information, administrative procedures including the segregation of duties, and a system of delegation and accountability. In particular, it includes:

- Comprehensive budgeting systems with an annual budget which is reviewed and agreed by the Board.
- Regular reviews by the Board of periodic and annual financial reports which indicate financial performance against forecasts.
- Setting targets to measure financial and other performance.
- Clearly defined capital investment control guidelines.
- The adoption of formal project management disciplines, as determined by either SMT or the Board.

The College has an internal audit service which operates in accordance with the requirements of the ESFA's Post 16 Audit Code of Practice. The work of the internal audit service is informed by an analysis of the risks to which the College is exposed, and annual internal audit plans are based on this analysis. The analysis of risks and the internal audit plans are endorsed by the Board on the recommendation of the Audit Committee.

At a minimum annually, Internal Audit provides the Board with a report on internal audit activity in the College. The report includes Internal Audit's independent opinion on the adequacy and effectiveness of the College's system of risk management controls and governance processes.

STATEMENT OF CORPORATE GOVERNANCE (continued)

Review of Effectiveness

As Accounting Officer, the Chief Executive & Principal has responsibility for reviewing the effectiveness of the system of internal control. The Chief Executive & Principal's review of the effectiveness of the system of internal control is informed by:

- The work of the internal auditors.
- The work of the College's Risk Management Board.
- The work of the managers within the College who have responsibility for the development and maintenance of the internal control framework.
- Comments made by the College's Financial Statements Auditors and Regularity Accountants in their management letters and other reports.

The review of risk management and internal control is ongoing and is carried out via the following processes:

- Regular review of the College's Risk Register and progress on the Risk Reduction Plan by the Risk Management Board.
- Regular internal audit reviews carried out within the framework of a 3-year audit plan, which focuses on the College's key risk areas.
- Review of all internal audit assignment reports by Risk Management Board and Audit Committee.
- Monitoring of the minutes of all Risk Management Board meetings by Audit Committee.

The Accounting Officer (Chief Executive & Principal) has been advised on the implications of the result of his review of the effectiveness of the system of internal control by the Audit Committee, which oversees the work of the internal auditor and other sources of assurance, and a plan to address weaknesses and ensure continuous improvement of the system is in place.

The Senior Management Team receives reports setting out key performance and risk indicators and considers possible control issues brought to their attention by early warning mechanisms, which are embedded within the departments and reinforced by risk awareness training. The Senior Management Team and the Audit Committee also receive regular reports from the internal auditors and other sources of assurance, which include recommendations for improvement. The Audit Committee's role in this area is confined to a high-level review of the arrangements for internal control. The Corporation's agenda includes a regular item for consideration of risk and control and receives reports thereon from the Senior Management Team and the Audit Committee. The emphasis is on obtaining the relevant degree of assurance and not merely reporting by exception.

At the Audit Committee meeting on 4 November 2020 the Corporation carried out the annual assessment for the year ended 31 July 2020 by considering documentation from the Senior Management Team and Internal Audit and taking account of events since 31 July 2020.

Based on the advice of the Audit Committee and the Chief Executive & Principal, the Corporation is of the opinion that the College has an adequate and effective framework for governance, risk management and control, and has fulfilled its statutory responsibility for the "effective and efficient use of resources, the solvency of the institution and the body and the safeguarding of their assets".

Approved by order of the members of the Corporation on 16 December 2020 and signed on its behalf by:

Paul Cox

Jonathan Sendell

Paul Cox
Accounting Officer

Jonathan Sendell
Chair of Governors

GOVERNING BODY'S STATEMENT ON THE COLLEGE'S REGULARITY, PROPRIETY AND COMPLIANCE WITH FUNDING BODY TERMS AND CONDITIONS OF FUNDING

The Corporation has considered its responsibility to notify the Education & Skills Funding Agency (ESFA) of material irregularity, impropriety and non-compliance with terms and conditions of funding, under the College's grant funding agreements and contracts with the ESFA. As part of our consideration we have had due regard to the requirements of the agreements and contracts with the ESFA.

We confirm, on behalf of the Corporation, that after due enquiry, and to the best of our knowledge, we are able to identify any material irregular or improper use of funds by the College, or material non-compliance with the terms and conditions of funding under the College's grant funding agreements and contracts with the ESFA.

We confirm that the following instances of material irregularity, impropriety or funding non-compliance discovered to date have been notified to the ESFA. If any instances are identified after the date of this statement, these will be notified to the ESFA:

- Investigation of subcontractor

Approved by order of the members of the Corporation on 16 December 2020 and signed on its behalf by:

Paul Cox

Jonathan Sendell

Paul Cox
Accounting Officer

Jonathan Sendell
Chair of Governors

STATEMENT OF RESPONSIBILITIES OF THE MEMBERS OF THE CORPORATION

The members of the Corporation are required to present audited Financial Statements for each financial year.

The law applicable to charities in England and the terms and conditions of the Funding Agreement between the Education and Skills Funding Agency and the Corporation of the College, requires the corporation of the college to prepare financial statements and the Operating and Financial Review for each financial year in accordance with the Statement of Recommended Practice – Accounting for Further and Higher Education Institutions the annual Accounts Direction issued by the Education and Skills Funding Agency, and in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and which give a true and fair view of the state of affairs of the College and of the College's deficit of income over expenditure for that period.

In preparing the Financial Statements, the Corporation is required to:

- select suitable accounting policies and apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the Financial Statements
- prepare Financial Statements on the going concern basis, unless it is inappropriate to assume that the College will continue in operation.

The Corporation is responsible for keeping proper accounting records which disclose with reasonable accuracy, at any time, the financial position of the College, and enable it to ensure that the Financial Statements are prepared in accordance with the Charities Act 2011 and other relevant accounting standards. It is responsible for taking steps in order to safeguard the assets of the College and to prevent and detect fraud and other irregularities.

The maintenance and integrity of the College website is the responsibility of the Corporation of the College; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the Financial Statements since they were initially presented on the website. Legislation in the United Kingdom governing the preparation and dissemination of Financial Statements may differ from legislation in other jurisdictions.

Members of the Corporation are responsible for ensuring that funds from the Education and Skills Funding Agency are used only in accordance with the authorities that govern them as defined by and in accordance with Further & Higher Education Act 1992, subsequent legislation and related regulations and the Funding Agreement with the Education and Skills Funding Agency and any other conditions that may be prescribed from time to time.

Approved by order of the members of the Corporation on 16 December 2020 and signed on its behalf by:

Jonathan Sendell

Jonathan Sendell
Chair of Governors

INDEPENDENT AUDITOR'S REPORT TO THE CORPORATION OF EASTLEIGH COLLEGE

Opinion

We have audited the financial statements of Eastleigh College (the 'College') and its subsidiary (the 'Group') for the year ended 31 July 2020 which comprise the consolidated statement of comprehensive income, the consolidated and college balance sheets, the consolidated and college statements of changes in reserves, the consolidated statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice). In our opinion, the financial statements:

- give a true and fair view of the state of the Group's and of the College's affairs as at 31 July 2020 and of the Group's and the College's deficit of income over expenditure for the year then ended; and
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the college in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the governors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the governors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the college's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the Report and Financial Statements other than the financial statements and our auditor's report thereon. The governors are responsible for the other information. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**INDEPENDENT AUDITOR'S REPORT TO THE CORPORATION OF EASTLEIGH COLLEGE
(Continued)**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Post-16 Audit Code of Practice 2019 to 2020 issued by the Education and Skills Funding Agency requires us to report to you if, in our opinion:

- adequate accounting records have not been kept;
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations required for our audit.

Responsibilities of the Corporation of Eastleigh College

As explained more fully in the Statement of the Corporation's Responsibilities set out on pages 17 to 22, the Corporation is responsible for the preparation of financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Corporation determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Corporation is responsible for assessing the Group or the College's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Corporation either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the Corporation, as a body, in accordance with the Funding Agreement published by the Education and Skills Funding Agency and our engagement letter dated 22 October 2020. Our audit work has been undertaken so that we might state to the Corporation, as a body, those matters we are engaged to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Corporation, as a body, for our audit work, for this report, or for the opinions we have formed.

RSM UK AUDIT LLP

Chartered Accountants
Highfield Court
Tollgate
Chandlers Ford
Eastleigh
Hampshire SO53 3TY

Date

CONSOLIDATED AND COLLEGE STATEMENT OF COMPREHENSIVE INCOME & EXPENDITURE

| | Note | 2020 | | 2019 | |
|--|------------|----------------|------------------|----------------|------------------|
| | | Group £'000 | College £'000 | Group £'000 | College £'000 |
| INCOME | | | | | |
| Funding body grants | 2 | 20,875 | 20,875 | 24,978 | 24,978 |
| Tuition fees and education contracts | 3 | 1,740 | 1,740 | 2,389 | 2,389 |
| Other grants and contracts | 4 | 30 | 30 | 28 | 28 |
| Other income | 5 | 397 | 389 | 344 | 332 |
| Investment income | 6 | 13 | 21 | 20 | 32 |
| Total Income | | 23,055 | 23,055 | 27,759 | 27,759 |
| EXPENDITURE | | | | | |
| Staff costs | 7 | 11,520 | 11,520 | 12,964 | 12,964 |
| Restructuring costs | 7 | 176 | 176 | 344 | 344 |
| Other operating expenses | 8 | 10,599 | 10,599 | 14,840 | 14,840 |
| Depreciation | 11 | 1,278 | 1,278 | 1,277 | 1,277 |
| Interest and other finance costs | 9 | 286 | 286 | 350 | 350 |
| Total Expenditure | | 23,859 | 23,859 | 29,775 | 29,775 |
| (Deficit)/Surplus before other gains and losses | | (804) | (804) | (2,016) | (2,016) |
| Profit/(loss) on disposal of assets | | - | - | - | - |
| (Deficit)/Surplus before tax | | (804) | (804) | (2,016) | (2,016) |
| Taxation | 10 | - | - | - | - |
| (Deficit)/Surplus for the year | | (804) | (804) | (2,016) | (2,016) |
| Unrealised surplus on revaluation of assets | | - | - | - | - |
| Remeasurement of defined benefit pension liability | 17 & 20 | (8,076) | (8,076) | (1,569) | (1,569) |
| Total Comprehensive Income for the year | | (8,880) | (8,880) | (3,585) | (3,585) |

The income and expenditure is in respect of continuing activities. There were no operations that were acquired or discontinued by Eastleigh College during the year.

CONSOLIDATED AND COLLEGE STATEMENT OF CHANGES IN RESERVES

| Group | I & E Account | Revaluation reserve | Total |
|---|------------------|------------------------|----------------|
| | £'000s | £'000s | £'000s |
| Balance at 1 August 2018 | 3,027 | 4,583 | 7,610 |
| Surplus/(deficit) from the income and expenditure account | (2,016) | - | (2,016) |
| Other comprehensive income | (1,569) | - | (1,569) |
| Transfers between revaluation and income and expenditure reserves | 96 | (96) | - |
| | (3,489) | (96) | (3,585) |
| Balance at 1 August 2019 | (462) | 4,487 | 4,025 |
| Surplus/(deficit) from the income and expenditure account | (804) | - | (804) |
| Other comprehensive income | (8,076) | - | (8,076) |
| Transfers between revaluation and income and expenditure reserves | 96 | (96) | - |
| Total comprehensive income for the year | (8,784) | (96) | (8,880) |
| Balance at 31 July 2020 | (9,246) | 4,391 | (4,855) |
| College | | | |
| Balance at 1 August 2018 | 3,027 | 4,583 | 7,610 |
| Surplus/(deficit) from the income and expenditure account | (2,016) | - | (2,016) |
| Other comprehensive income | (1,569) | - | (1,569) |
| Transfers between revaluation and income and expenditure reserves | 96 | (96) | - |
| | (3,489) | (96) | (3,585) |
| Balance at 1 August 2019 | (462) | 4,487 | 4,025 |
| Surplus/(deficit) from the income and expenditure account | (804) | - | (804) |
| Other comprehensive income | (8,076) | - | (8,076) |
| Transfers between revaluation and income and expenditure reserves | 96 | (96) | - |
| Total comprehensive income for the year | (8,784) | (96) | (8,880) |
| Balance at 31 July 2020 | (9,246) | 4,391 | (4,855) |

CONSOLIDATED AND COLLEGE BALANCE SHEET AS AT 31 JULY 2020

| | Note | 2020 | | 2019 | |
|--|------|----------------|------------------|----------------|------------------|
| | | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Fixed assets | | | | | |
| Tangible assets | 11 | 28,709 | 28,709 | 29,442 | 29,442 |
| Investments | 12 | - | - | - | - |
| Total fixed assets | | 28,709 | 28,709 | 29,442 | 29,442 |
| Current assets | | | | | |
| Trade and other receivables | 13 | 1,404 | 1,421 | 1,925 | 1,939 |
| Cash at bank and in hand | 19 | 3,778 | 3,778 | 2,488 | 2,488 |
| Total current assets | | 5,182 | 5,199 | 4,413 | 4,427 |
| Less: Creditors amounts falling due within one year | 14 | (9,504) | (9,521) | (9,200) | (9,214) |
| Net current assets | | (4,322) | (4,322) | (4,787) | (4,787) |
| Total assets less current liabilities | | 24,387 | 24,387 | 24,655 | 24,655 |
| Creditors amounts falling due after more than one year | 15 | (11,827) | (11,827) | (12,204) | (12,204) |
| Provisions | | | | | |
| Defined benefit obligations | 17 | (16,906) | (16,906) | (7,990) | (7,990) |
| Other provisions | 17 | (509) | (509) | (436) | (436) |
| Total net assets | | (4,855) | (4,855) | 4,025 | 4,025 |
| Unrestricted reserves | | | | | |
| Income and expenditure account | | (9,246) | (9,246) | (462) | (462) |
| Revaluation reserve | 18 | 4,391 | 4,391 | 4,487 | 4,487 |
| Total unrestricted reserves | | (4,855) | (4,855) | 4,025 | 4,025 |

The Financial Statements on pages 27 to 53 were approved and authorised for issue by the Board on 16 December 2020 and signed on its behalf by:

Paul Cox

Jonathan Sendell

Paul Cox
Accounting Officer

Jonathan Sendell
Chair of Governors

CONSOLIDATED STATEMENT OF CASH FLOWS

| | 2020 | 2019 |
|---|--------------|----------------|
| | £'000 | £'000 |
| Cash inflow from operating activities | | |
| Surplus/(deficit) for the year | (804) | (2,016) |
| Adjustment for non-cash items | | |
| Depreciation | 1,278 | 1,277 |
| (Increase)/decrease in stocks | - | - |
| (Increase)/decrease in debtors | 521 | 361 |
| Increase/(decrease) in creditors due within one year | 735 | (145) |
| Increase/(decrease) in creditors due after one year | (377) | (373) |
| Increase/(decrease) in provisions | (27) | (26) |
| Pensions costs less contributions payable | 774 | 340 |
| Surplus transferred to the College under a deed of covenant | (8) | (13) |
| Taxation | - | - |
| Adjustment for investing or financing activities | | |
| Investment income | (13) | (20) |
| Interest payable | 286 | 350 |
| Taxation paid | - | - |
| (Profit)/loss on sale of fixed assets | - | - |
| Net cash flow from operating activities | 2,365 | (265) |
| Cash flows from investing activities | | |
| Proceeds from sale of fixed assets | - | - |
| Disposal of non-current asset investments | - | - |
| Investment income | 13 | 20 |
| Withdrawal of deposits | - | - |
| New deposits | - | - |
| Payments made to acquire fixed assets | (545) | (601) |
| | <u>(532)</u> | <u>(581)</u> |
| Cash flow from financing activities | | |
| Interest paid | (110) | (189) |
| Interest element of finance lease rental payments | - | - |
| New unsecured loans | - | - |
| Repayments of amounts borrowed | (433) | (380) |
| Capital element of finance lease rental payments | - | - |
| | <u>(543)</u> | <u>(569)</u> |
| Increase/(decrease) in cash and cash equivalents in the year | 1,290 | (1,415) |
| Cash and cash equivalents at beginning of the year | 2,488 | 3,903 |
| Cash and cash equivalents at end of the year | 3,778 | 2,488 |

NOTES TO THE FINANCIAL STATEMENTS

1 Statement of accounting policies and estimation techniques

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Financial Statements.

Basis of preparation

These Financial Statements have been prepared in accordance with the Statement of Recommended Practice: Accounting for Further and Higher Education 2019 (the 2019 FE HE SORP), the College Accounts Direction 2019 to 2020 and in accordance with Financial Reporting Standard 102 – “*The Financial Reporting Standard applicable in the United Kingdom and republic of Ireland*” (FRS102). The College is a public benefit entity and has therefore applied the relevant public benefit requirements of the FRS102.

The preparation of Financial Statements in compliance with FRS102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the College’s accounting policies.

Basis of accounting

The Financial Statements are prepared in accordance with the historical cost convention modified by the revaluation of certain fixed assets and in accordance with applicable United Kingdom Accounting Standards.

The Consolidated Financial Statements are presented in Sterling which is also the functional currency of the College. Monetary amounts in these Financial Statements are rounded to the nearest thousand.

Basis of consolidation

The consolidated Financial Statements include the College and its subsidiary, Eastleigh College Limited. Control is achieved where the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Under the purchase method of accounting, the results of subsidiary and associated undertakings acquired or disposed of during the year are included in the Consolidated Statement of Comprehensive Income & Expenditure from or up to the date on which control of the undertaking passes. Intra-group sales and profits are eliminated fully on consolidation. All Financial Statements are made up to 31 July 2020.

Going concern

The activities of the College, together with the factors likely to affect its future development and performance are set out in the Operating and Financial Review. The financial position of the College, its cash flow, liquidity and borrowings are described in the Financial Statements and accompanying Notes. The College currently has £3,866k of loans outstanding with bankers on terms negotiated in 2008 regarding a 20 year repayment loan (and amended in 2014) secured on College assets.

The full loan debt of £3,866k is with Lloyds and a new contract was agreed with effect from 1 April 2020 for the period to 31 March 2021. Lloyds are supportive of a long term relationship with the College, however based on the 2018/19 outturn and 2019/20 impact of COVID-19 and College restructures, the loan is currently on an annual renewal basis. As at 31 July the College therefore had a loan contract with an end date of 31 March 2021 and therefore a loan liability fully within 12 months as shown in the accounts.

The College opened the dialogue with Lloyds to amend the existing contract for a new end date of 31 March 2022 as planned in September 2020 and information provided to support the bank decision. The contract amendment includes revised loan covenants which align to the realities of the impact of COVID-19 and removal of all references to LIBOR which ceases to exist from 31 March 2021.

NOTES TO THE FINANCIAL STATEMENTS (continued)

1 Statement of accounting policies and estimation techniques (continued)

Lloyds Bank have agreed a contract amendment to extend the loan to 31 March 2022.

The College maintains forward cash-flow projections as required by ESFA, which were submitted ahead of the 31 July 2020 deadline which demonstrate the College can maintain adequate cash levels for the years 2020/21 and 2021/22. A more detailed daily cash-flow is also used to ensure careful treasury management across the full year.

In setting the forward budget for 2020/21 Governors were also presented a report identifying possible sensitivities within the budgets and the potential financial impacts, these were considered as part of the budget making decision and where risk was considered material, the budget figures were revised to reflect this. The projections for apprentice income were revised to reflect the realities of COVID-19 on this aspect of the College business. The College is also reviewing its Risk Management processes to ensure that it is best placed to continue managing uncertainties and to capture some of the best practice that emerged out of the College response to COVID-19.

The College's forecasts and financial projections have been carefully considered to ensure they reflect a prudent realistic basis for 2020/21 and the current economic challenges. The budget approved by Governors indicate that the College will be able to achieve sufficient levels of financial outcome to maintain an ESFA financial health score of "Requires Improvement" and to operate within the revised facilities and the covenants to be agreed with Lloyds for the foreseeable future. Accordingly, the College has a reasonable expectation that it has adequate resources to continue in operational existence for the foreseeable future, and for this reason will continue to adopt the going concern basis in the preparation of its Financial Statements.

NOTES TO THE FINANCIAL STATEMENTS (continued)**1 Statement of accounting policies and estimation techniques (continued)****Recognition of income**

Revenue grant funding

Government revenue grants include funding body recurrent grants and other grants and are accounted for under the accrual model as permitted by FRS102. Funding body recurrent grants are recognised in line with best estimates for the period of what is receivable and depend on the particular income stream involved. Any under-achievement for the Adult Education Budget is adjusted for and reflected in the level of recurrent grant recognised in the Consolidated Statement of Comprehensive Income & Expenditure. The final grant income is normally determined with the conclusion of the year end reconciliation process with the funding body following the year end and the results of any funding audits. Employer responsive grant income is recognised based on a year-end reconciliation of income claimed and actual delivery. 16-18 learner responsive funding is not normally subject to reconciliation and is therefore not subject to contract adjustments.

The prior year includes recurrent grant from OFS which represents the funding allocations attributable to that financial year and is credited directly to the Statement of Comprehensive Income.

Where part of a government grant is deferred, the deferred element is recognised as deferred income within creditors and allocated between creditors due within one year and creditors due after more than one year as appropriate.

Grants (including research grants) from non-government sources are recognised in income when the College is entitled to the income and performance related conditions have been met. Income received in advance of performance related conditions being met is recognised as deferred income within creditors on the balance sheet and released to income as the conditions are met.

Capital grant funding

Government capital grants are capitalised, held as deferred income and recognised in income over the expected useful life of the asset, under the accrual model as permitted by FRS102. Other non-governmental capital grants are recognised in income when the College is entitled to the funds subject to any performance related conditions being met. Income received in advance of performance related conditions being met is recognised as deferred income within creditors on the Balance Sheet and released to income as conditions are met.

Fee income

Income from tuition fees is recognised in the period for which it is received and includes all fees payable by learners or their sponsors.

Investment income

All income from short-term deposits is credited to the Consolidated Statement of Comprehensive Income & Expenditure in the period in which it is earned.

Other income

Income from grants, contracts and other services rendered is included to the extent the conditions of the funding have been met or the extent of the completion of the contract or service concerned.

Workplace learning and apprenticeships

The College is the lead partner in a consortium to deliver Workplace Learning and Apprenticeships. This income, included within recurrent grants - ESFA, represents that earned by the College in its

NOTES TO THE FINANCIAL STATEMENTS (continued)**1 Statement of accounting policies and estimation techniques (continued)****Recognition of Income (continued)**

capacity, both as a provider, and as the consortium lead. All other income claimed from the ESFA and payable to consortium partners is included in the Statement of Comprehensive Income.

Accounting for post-employment benefits

Retirement benefits to employees of the College are provided by the Teachers' Pension Scheme (TPS) and the Local Government Pension Scheme (LGPS). These are defined benefit schemes, which are externally funded and contracted out of the State Earnings-Related Pension Scheme (SERPS).

Teachers' Pension Scheme (TPS)

The TPS is an unfunded scheme. Contributions to the TPS are charged to the Consolidated Statement of Comprehensive Income & Expenditure so as to spread the cost of pensions over employees' working lives with the College in such a way that the pension cost is a substantially level percentage of current and future pensionable payroll. The contributions are determined by qualified actuaries on the basis of quinquennial valuations using a prospective benefit method. As stated in Note 20, the TPS is a multi-employer scheme and there is insufficient information available to use defined benefit accounting. The TPS is therefore treated as a defined contribution scheme and contributions are recognised as an expense in the income statement in the periods during which services are rendered by employees. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments.

Local Government Pension Scheme (LGPS)

The LGPS is a funded scheme and assets of the scheme are held separately. The assets of the LGPS are measured using closing fair values. LGPS liabilities are measured using the projected unit credit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The amounts charged to operating surplus are the current service costs and the costs of scheme introductions, benefit changes, settlements and curtailments. They are included as part of staff costs as incurred.

Net interest on the net defined benefit liability/asset is also recognised in the Statement of Comprehensive Income and comprises the interest cost on the defined benefit obligation and interest income on the scheme assets, calculated by multiplying the fair value of the scheme assets at the beginning of the period by the rate used to discount the benefit obligations. The difference between the interest income on the scheme assets and the actual return on the scheme assets is recognised in interest and other finance costs.

Remeasurement comprising actuarial gains and losses and the return on scheme assets are recognised in the Statement of Comprehensive Income & Expenditure.

Short term employment benefits

Short term employment benefits such as salaries and compensated absences (holiday pay) are recognised as an expense in the year in which the employees render service to the College. Any unused benefits are accrued and measured as the additional amount the College expects to pay as a result of the unitised entitlement.

Restructuring costs are recognised when the College has a present, legal and constructive obligation to make the payment.

NOTES TO THE FINANCIAL STATEMENTS (continued)

1 Statement of accounting policies and estimation techniques (continued)

Enhanced pensions

The actual cost of any enhanced ongoing pension to a former member of staff is paid by the College annually. An estimate of the expected future cost of any enhancement to the ongoing pension of a former member of staff is charged in full to the College's Consolidated Statement of Comprehensive Income & Expenditure in the year that the member of staff retires. In subsequent years a charge is made to provisions in the Balance Sheet using the enhanced pension spreadsheet provided by the ESFA.

Tangible fixed assets

Tangible fixed assets are stated at cost or deemed cost less accumulated depreciation and accumulated impairment losses. Certain items of fixed assets that had been revalued to fair value on or prior to the date of transition to the 2015 FE HE SORP, are measured on the basis of deemed cost being the revalued amount at the date of that revaluation.

Where parts of a fixed asset have different useful lives, they are accounted for as separate items of fixed assets.

(a) Land and buildings

Freehold land is not depreciated as it is considered to have an infinite useful life.

Freehold buildings are depreciated over their expected useful economic life to the College of 50 years. The College has a policy of depreciating major adaptations to buildings over the remaining useful economic life of the building.

Where land and buildings are acquired with the aid of specific grants, they are capitalised and depreciated as above. The related grants are credited to a deferred income account within creditors, and are released to the Consolidated Statement of Comprehensive Income & Expenditure over the expected useful economic life of the related asset on a systematic basis consistent with the depreciation policy. The deferred income is allocated between creditors due within one year and those due after more than one year.

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying amount of any fixed asset may be recoverable.

On adoption of FRS102, the College followed the transitional provision to retain the book value of land which was revalued in 2014, as deemed cost but not to adopt a policy of revaluations of these properties in the future.

(b) Assets under construction

Assets under construction are accounted for at cost, based on the value of architects' certificates and other direct costs incurred to 31 July. They are not depreciated until they are brought into use.

(c) Subsequent expenditure on existing fixed assets

Where significant expenditure is incurred on tangible fixed assets it is charged to the Statement of Comprehensive Income in the period it is incurred, unless it meets one of the following criteria, in which case it is capitalised and depreciated on the relevant basis:

- Market value of the fixed asset has subsequently improved.
- Asset capacity increases.
- Substantial improvement in the quality of output or reduction in operating costs.
- Significant extension of the asset's life beyond that conferred by repairs and maintenance.

NOTES TO THE FINANCIAL STATEMENTS (continued)**1 Statement of accounting policies and estimation techniques (continued)****(d) Equipment**

Equipment costing less than £1,000 per individual item is written off to the Statement of Comprehensive Income in the year of acquisition. All other equipment is capitalised at cost.

Equipment is depreciated over its useful economic life as follows:

| | |
|----------------------------------|----------------|
| Motor vehicles | 3 years |
| Computer equipment | 3 years |
| Teaching equipment and furniture | 5 years |
| Fixed plant and equipment | up to 20 years |

A review of impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying value of any fixed asset may not be recoverable. Shortfalls between the carrying value of fixed assets and their recoverable amounts are recognised as impairments. Impairment losses are recognised in the Statement of Comprehensive Income and Expenditure.

Borrowing costs

Borrowing costs are recognised as expenditure in the period in which they are incurred.

Leased assets

The College no longer has any assets acquired under finance leases. Rentals payable under operating leases are charged to the Statement of Comprehensive Income as incurred.

Investments

Current asset investments are included in the Balance Sheet at the lower of their original cost and net realisable value.

Investments in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment in the individual Financial Statements.

Cash and cash equivalents

Cash includes cash in hand, deposits repayable on demand and overdrafts. Deposits are repayable on demand if they are in practice available within 24 hours without penalty.

Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash with significant risk of change in value. An investment qualifies as a cash equivalent when it has maturity of three months or less from the date of acquisition.

Financial liabilities and equity

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form.

All loans, investments and short term deposits held by the Group are classified as basic financial instruments in accordance with FRS102. These instruments are initially recorded at the transaction price less any transaction costs (historic cost). FRS102 requires that basic financial instruments are subsequently measured at amortised cost, however the Group has calculated that the difference between the historical cost and amortised cost basis is not material and so these financial instruments

NOTES TO THE FINANCIAL STATEMENTS (continued)**1 Statement of accounting policies and estimation techniques (continued)**

are stated on the Balance Sheet at historical cost. Loans and investments that are payable or receivable within one year are not discounted.

Taxation

The College is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the College is potentially exempt from taxation in respect of income or capital gains received within categories covered by Sections 478-488 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

The College is partially exempt in respect of Value Added Tax, so that it can only recover around 1% of VAT charged on its inputs. Irrecoverable VAT on inputs is included in the costs of such inputs and added to the cost of tangible fixed assets as appropriate, where the inputs themselves are tangible fixed assets by nature.

The subsidiary company is subject to corporation tax and VAT in the same way as any commercial organisation.

Provisions and contingent liabilities

Provisions are recognised when:

- the College has a present legal or constructive obligation as a result of a past event,
- it is probable that a transfer of economic benefit will be required to settle the obligation, and
- a reliable estimate can be made of the amount of the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value using a pre-tax discount rate. The unwinding of the discount is recognised as a finance cost in the Statement of Comprehensive Income in the period it arises.

A contingent liability arises from a past event that gives the College a possible obligation whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the College. Contingent liabilities also arise in circumstances where a provision would otherwise be made but either it is not probable that an outflow of resources will be required, or the amount of the obligation cannot be measured reliably.

Contingent liabilities are not recognised in the Balance Sheet but are disclosed in the Notes to the Financial Statements.

Agency arrangements

The College acts as an agent in the collection and payment of discretionary support funds. Related payments received from the ESFA and subsequent disbursements to learners are excluded from the Consolidated Statement of Comprehensive Income & Expenditure and are shown separately in Note 25, except for the 5% of the grant received which is available to the College to cover administration costs relating to the grant. The College employs one member of staff dedicated to the administration of Learner Support Fund applications and payments.

NOTES TO THE FINANCIAL STATEMENTS (continued)

1 Statement of accounting policies and estimation techniques (continued)

Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these Financial Statements, management have made the following judgements:

- Determine whether there are indicators of impairment of the Group's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit.

Other key sources of estimation uncertainty

- *Tangible fixed assets*

Tangible fixed assets are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

- *Local Government Pension Scheme*

The present value of the Local Government Pension Scheme defined benefit liability depends on a number of factors that are determined on an actuarial basis using a variety of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions, which are disclosed in Note 20, will impact the carrying amount of the pension liability. Furthermore, a roll forward approach which projects results from the latest full actuarial valuation performed at 31 March 2019 has been used by the actuary in valuing the pensions liability at 31 July 2020, with the latest valuation taking account of the impact of the McCloud and Sergeant legal decisions in June 2019. Any differences between the figures derived from the roll forward approach and a full actuarial valuation would impact on the carrying amount of the pension liability.

NOTES TO THE FINANCIAL STATEMENTS (continued)

2 Funding body grants

| | 2020 | | 2019 | |
|---|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Recurrent grants | | | | |
| Education & Skills Funding Agency – Adult Education budget | 11,849 | 11,849 | 16,018 | 16,018 |
| Education & Skills Funding Agency – 16-18 Office for Students | 8,305 | 8,305 | 8,455 | 8,455 |
| | - | - | 128 | 128 |
| Specific grants | | | | |
| Teacher Pension Scheme Contribution Grant | 344 | 344 | - | - |
| Releases of government capital grants | 377 | 377 | 377 | 377 |
| Total | 20,875 | 20,875 | 24,978 | 24,978 |

3 Tuition fees and education contracts

| | 2020 | | 2019 | |
|------------------------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Adult education fees | 768 | 768 | 1,111 | 1,111 |
| Apprenticeship contracts | 210 | 210 | 349 | 349 |
| Fees for FE loan supported courses | 188 | 188 | 179 | 179 |
| Fees for HE loan supported courses | (8) | (8) | 241 | 241 |
| Total tuition fees | 1,158 | 1,158 | 1,880 | 1,880 |
| Education contracts | 582 | 582 | 509 | 509 |
| Total | 1,740 | 1,740 | 2,389 | 2,389 |

4 Other grants and contracts

| | 2020 | | 2019 | |
|----------------------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Other grant income | 30 | 30 | 28 | 28 |
| Coronavirus Job Retention Scheme | - | - | - | - |
| Total | 30 | 30 | 28 | 28 |

The College did not opt to furlough staff and therefore no claim was made against the Coronavirus Job Retention Scheme.

5 Other income

| | 2020 | | 2019 | |
|------------------------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Catering and residences | 10 | 10 | 14 | 14 |
| Other income generating activities | 54 | 54 | 110 | 110 |
| Miscellaneous income | 333 | 325 | 220 | 208 |
| Total | 397 | 389 | 344 | 332 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

6 Investment income

| | 2020 | | 2019 | |
|---|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Interest receivable | 13 | 13 | 20 | 20 |
| Surplus generated by the subsidiary undertaking and transferred to the College under a deed of covenant | - | 8 | - | 12 |
| Total | 13 | 21 | 20 | 32 |

7 Staff costs – Group and College

Average headcount of persons (including senior post holders) employed by the College during the year:

| | 2020 No. | 2019 No. |
|--------------------|-------------|-------------|
| Teaching staff | 216 | 230 |
| Non-teaching staff | 247 | 275 |
| Total | 463 | 505 |

Staff costs for the above persons:

| | 2020 £'000 | 2019 £'000 |
|---|---------------|---------------|
| Wages and salaries | 8,055 | 9,374 |
| Social Security costs | 699 | 794 |
| Other pension costs (including FRS102 adjustments of £774,000 (2019: £340,000)) | 2,561 | 1,906 |
| Payroll subtotal | 11,315 | 12,074 |
| Contracted out staffing services | 251 | 890 |
| | 11,566 | 12,964 |
| Restructuring costs | 130 | 344 |
| Total staff costs | 11,696 | 13,308 |

Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the College and are represented by the **Senior Management Team**. At the start of the financial year this comprised of the Chief Executive & Principal (Accounting Officer), Vice Principal Curriculum & Quality, Vice Principal Commercial and Finance Director. The Senior Management Team currently consists of Chief Executive & Principal (Accounting Officer), Vice Principal Finance, Funding and MIS, Vice Principal Curriculum, Vice Principal Quality and Vice Principal Commercial and Customer Service. Staff costs include compensation paid to key management personnel for loss of office.

NOTES TO THE FINANCIAL STATEMENTS (continued)

7 Staff costs – Group and College (continued)

Emoluments of key management personnel, Accounting Officer and other higher paid staff

| | 2020 | 2019 |
|--|-------------|-------------|
| | No. | No. |
| Number of key management personnel including Accounting Officer was: | 5 | 4 |

The number of staff, including key management personnel and other staff (as listed above), who received emoluments (excluding pension contributions and benefits in kind) in the following ranges was:

| | Key management personnel | | Other staff | |
|---------------------|---------------------------------|-------------|--------------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| | No | No | No | No |
| £35,001 - £40,000 | 1 | - | - | - |
| £45,001 - £50,000 | 1 | - | - | - |
| £55,001 - £60,000 | 1 | - | - | - |
| £60,001 - £65,000 | 1 | - | - | - |
| £65,001 - £70,000 | 1 | - | 1 | 2 |
| £80,001 - £85,000 | - | 3 | - | - |
| £100,001 - £105,000 | 1 | - | - | - |
| £120,001 - £125,000 | 1 | - | - | - |
| £130,001 - £135,000 | - | 1 | - | - |
| | <u>7</u> | <u>4</u> | <u>1</u> | <u>2</u> |

Key management personnel compensation is made up as follows:

| | 2020 | 2019 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Salaries | 374 | 403 |
| Employers National Insurance contributions | 43 | 51 |
| Benefits in kind | - | - |
| | <u>417</u> | <u>454</u> |
| Pension contributions | 59 | 65 |
| | <u>476</u> | <u>519</u> |

There were no amounts due to key management personnel that were waived in the year, nor any salary sacrifice arrangements in place.

The above emoluments include amounts payable to the Accounting Officer (who is the highest paid officer) of:

| | 2020 | 2019 |
|-----------------------|--------------|--------------|
| | £'000 | £'000 |
| Salaries | 124 | 143 |
| Benefits in kind | - | - |
| | <u>124</u> | <u>143</u> |
| Pension contributions | - | 24 |

NOTES TO THE FINANCIAL STATEMENTS (continued)**7 Staff costs – Group and College (continued)**

The governing body has adopted the Association of College's Senior Staff Remuneration Code and will assess pay in line with its principles in future.

The remuneration package of the Chief Executive & Principal is subject to annual review by the Remuneration Committee of the governing body who use benchmarking information to provide objective guidance.

The Chief Executive & Principal reports to the Chair of the Corporation, who undertakes an annual review of personal performance against the College's overall objectives using both qualitative and quantitative measures of performance.

Relationship of Chief Executive & Principal's pay and remuneration expressed as a multiple:

| | |
|---|-----|
| Chief Executive & Principal's basic salary as a multiple of the median of all staff | 4.6 |
| Chief Executive & Principal's total remuneration as a multiple of the median of all staff | 4.0 |

Compensation for loss of office paid to former key management personnel

| | 2020 | 2019 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Compensation paid to the former post-holder | - | 25 |
| Estimated value of other benefits, including provisions for pension benefits | - | - |

The severance payment was approved by the College's Remuneration Committee.

The pension contributions in respect of the Accounting Officer and key management personnel are in respect of employer's contributions to the TPS and LGPS and are paid at the same rate as for other employees.

The Members of the Board other than the Accounting Officer did not receive any payment from the College other than the reimbursement of travel and subsistence expenses incurred in the course of their duties for the reported. In the prior year figures there was one member who received remuneration from the College of £12k due entirely to their involvement in the unsuccessful merger. This remuneration was authorised by order of the Charity Commission. No costs were incurred by Governors, key management personnel or other higher paid staff during the year in respect of overseas activities.

NOTES TO THE FINANCIAL STATEMENTS (continued)

8 Other operating expenses

| | 2020 | | 2019 | |
|--------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Teaching costs | 8,356 | 8,356 | 12,077 | 12,077 |
| Non-teaching costs | 1,398 | 1,398 | 1,731 | 1,731 |
| Premises costs | 845 | 845 | 1,032 | 1,032 |
| Total | 10,599 | 10,599 | 14,840 | 14,840 |

Other operating expenses include:

| | 2020 £'000 | 2019 £'000 |
|---|---------------|---------------|
| Auditors' remuneration: | | |
| - Financial Statements audit | 28 | 22 |
| - Other services provided by the Financial Statements auditors | 3 | 2 |
| - Internal audit | 9 | 15 |
| Hire of plant and machinery – operating leases | 96 | 74 |
| Hire of other assets – operating leases | 22 | 22 |

Included within non-teaching costs for the previous year is £286k in connection with an unsuccessful merger.

9 Interest and other finance costs – Group and College

| | 2020 £'000 | 2019 £'000 |
|--|---------------|---------------|
| Bank interest on loans due in more than five years | 110 | 189 |
| Pension finance costs (Notes 17 and 20) | 176 | 161 |
| Total | 286 | 350 |

10 Taxation – Group and College

The College is not liable for any Corporation Tax arising out of its activities during the year.

NOTES TO THE FINANCIAL STATEMENTS (continued)

11 Tangible fixed assets (Group and College)

| | Land and buildings freehold £'000 | Equipment £'000 | Assets in the course of construction £'000 | Total £'000 |
|---------------------------------------|--------------------------------------|--------------------|---|----------------|
| Cost or valuation | | | | |
| At 1 August 2019 | 35,438 | 6,517 | 5 | 41,960 |
| Additions | - | 545 | - | 545 |
| Transfers | 5 | - | (5) | - |
| Disposals | - | - | - | - |
| At 31 July 2020 | 35,443 | 7,062 | - | 42,505 |
| Depreciation | | | | |
| At 1 August 2019 | 6,977 | 5,541 | - | 12,518 |
| Charge for year | 755 | 523 | - | 1,278 |
| Elimination in respect of disposals | - | - | - | - |
| At 31 July 2020 | 7,732 | 6,064 | - | 13,796 |
| Net book value at 31 July 2020 | 27,711 | 998 | - | 28,709 |
| Net book value at 31 July 2019 | 28,461 | 976 | 5 | 29,442 |

If fixed assets had not been revalued before being deemed as cost on transition, they would have been included at historical cost and depreciation of £nil.

The College occupies College House, Compton, under the terms of a 99-year lease at a peppercorn rent with Hampshire County Council. The property is included in the balance sheet at valuation at transition to FRS102 in 2015.

12 Non-current investments

| | College 2020 £ | College 2019 £ |
|--|----------------------|----------------------|
| Investment in subsidiary company at cost | 100 | 100 |
| Total | 100 | 100 |

The College owns 100% of the issued ordinary £1 shares of Eastleigh College Limited, a company incorporated in England and Wales. The principal business activity of Eastleigh College Limited is to conduct motor vehicle MOTs.

NOTES TO THE FINANCIAL STATEMENTS (continued)

13 Trade and other receivables

| | 2020 | | 2019 | |
|--------------------------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Amounts falling due within one year: | | | | |
| Trade receivables | 344 | 344 | 309 | 309 |
| Amounts owed by subsidiary company | - | 17 | - | 14 |
| Prepayments and accrued income | 414 | 414 | 265 | 265 |
| Amounts owed by the ESFA | 646 | 646 | 1,351 | 1,351 |
| Total | 1,404 | 1,421 | 1,925 | 1,939 |

14 Creditors: amounts falling due within one year

| | 2020 | | 2019 | |
|---|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Bank loans | 3,866 | 3,866 | 4,299 | 4,299 |
| Payments received in advance | 567 | 567 | 174 | 174 |
| Trade payables | 106 | 106 | 190 | 190 |
| Amounts owed to subsidiary company | - | 17 | - | 14 |
| Other taxation and social security | 167 | 167 | 262 | 262 |
| Accruals | 3,347 | 3,347 | 3,898 | 3,898 |
| Deferred income – Government capital grants | 377 | 377 | 377 | 377 |
| Amounts owed to the ESFA | 1,074 | 1,074 | - | - |
| Total | 9,504 | 9,521 | 9,200 | 9,214 |

15 Creditors: amounts falling due after one year

| | 2020 | | 2019 | |
|---|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| Bank loans | - | - | - | - |
| Deferred income – Government capital grants | 11,827 | 11,827 | 12,204 | 12,204 |
| Total | 11,827 | 11,827 | 12,204 | 12,204 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

16 Maturity of debt

a) Bank loans and overdrafts

Bank loans and overdrafts are repayable as follows:

| | 2020 | | 2019 | |
|----------------------------|----------------|------------------|----------------|------------------|
| | Group £'000 | College £'000 | Group £'000 | College £'000 |
| In one year or less | 3,866 | 3,866 | 4,299 | 4,299 |
| Between one and two years | - | - | - | - |
| Between two and five years | - | - | - | - |
| In five years or more | - | - | - | - |
| Total | 3,866 | 3,866 | 4,299 | 4,299 |

For prior year, 2018/19, all bank loans are showing as payable within one year because the College breached the loan covenants on each of the loans and a covenant breach waiver was not obtained before the year end. During 2019/20 the Lloyds loans totalling £3,866k were all extended from 1 April 2020 for one year against a new loan contract, therefore, as at 31 July 2020, the College held a loan contract until 31 March 2021. Therefore, for a second year, all loans are reported as repayable within 12 months. A contract amendment has been agreed to extend these loans to 31 March 2022 and discussions with the bank continue on a longer term basis.

The three loans covered by the updated agreement were as follows: A fixed element at 6.80% which totals £1,663k was due for repayment on 1 August 2019 but was not recalled and has converted to a variable loan. A variable element at 2.0% above base rate is repayable by instalments falling due between 1 January 2008 and 31 December 2027 and totals £760k. A further variable element totals £1,775k and is repayable by instalments between June 2017 and May 2037. All three of these loan elements are secured on the main site at Chestnut Avenue and car park at Desborough Road.

17 Provisions

| | Group and College | | Total £'000 |
|--|--|-------------------------------|----------------|
| | Defined benefit obligations £'000 | Enhanced pensions £'000 | |
| At 1 August 2019 | 7,990 | 436 | 8,426 |
| Expenditure in the period | (966) | (37) | (1,003) |
| Interest cost | 166 | 10 | 176 |
| Staff cost | 1,740 | - | 1,740 |
| Actuarial loss over year recognised in Statement of Comprehensive Income | 7,976 | 100 | 8,076 |
| As at 31 July 2020 | 16,906 | 509 | 17,415 |

Defined benefit obligations relate to the liabilities under the College's membership of the Local Government Pensions Scheme. Further details are given in Note 20.

The enhanced pension provision relates to the cost of staff who have already left the College's employment and the commitments for reorganisation costs from which the College cannot reasonably withdraw at the balance sheet date.

The principal assumptions for this calculation are:

| | 2020 % | 2019 % |
|-----------------|-----------|-----------|
| Price inflation | 2.20 | 1.30 |
| Discount rate | 1.30 | 2.30 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

18 Revaluation reserve

| | Group and College | |
|---------------------------------|--------------------------|--------------|
| | 2020 | 2019 |
| | £'000 | £'000 |
| At 1 August 2019 | 4,487 | 4,583 |
| Depreciation on revalued assets | (96) | (96) |
| At 31 July 2020 | 4,391 | 4,487 |

19 Cash and cash equivalents

| | At 01.08.19 | Cash flows | Other charges | At 31.07.20 |
|--------------------------|--------------------|-------------------|----------------------|--------------------|
| | £'000 | £'000 | £'000 | £'000 |
| Cash and cash equivalent | 2,488 | 1,290 | - | 3,778 |
| Overdrafts | - | - | - | - |
| Total | 2,488 | 1,290 | - | 3,778 |

20 Defined benefit obligations

The College's employees belong to two principal post-employer benefit plans, the Teachers' Pension Scheme England and Wales (TPS) for academic and related staff, and the Local Government Pension Scheme (LGPS) for non-teaching staff which is managed by Hampshire County Council. Both are multi-employer defined benefit plans.

Total pension cost for the year

| | 2020 | 2019 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Teachers' Pensions Scheme: contributions paid | 880 | 696 |
| Local Government Pension Scheme: | | |
| Contributions paid | 861 | 867 |
| Early retirement contributions paid included in redundancy costs | 46 | 3 |
| FRS102 (28) charge | 774 | 340 |
| Charge in Statement of Comprehensive income | 1,681 | 1,210 |
| Total pension cost for the year within staff costs | 2,561 | 1,906 |

The pension costs are assessed in accordance with the advice of independent qualified actuaries. The latest formal actuarial valuation of the TPS was 31 March 2016 and of the LGPS was 31 March 2019.

Contributions amounting to £167k (2019: £155k) were payable to the scheme at 31 July 2020 and are included within creditors.

NOTES TO THE FINANCIAL STATEMENTS (continued)**20 Defined benefit obligations (continued)****Teachers' Pension Scheme**

The Teachers' Pension Scheme (TPS) is a statutory, contributory, defined benefit scheme, governed by the Teachers' Pension Scheme Regulations 2014. These regulations apply to teachers in schools and other educational establishments. Membership is automatic for teachers and lecturers at eligible institutions. Teachers and lecturers are able to opt out of the TPS.

The TPS is an unfunded scheme and members contribute on a 'pay as you go' basis – these contributions, along with those made by employers, are credited to the Exchequer under arrangements governed by the above Act. Retirement and other pension benefits are paid by public funds provided by Parliament.

Under the definitions set out in FRS 102 (28.11), the TPS is a multi-employer pension plan. The College is unable to identify its share of the underlying assets and liabilities of the plan. Accordingly, the College has taken advantage of the exemption in FRS 102 and has accounted for its contributions to the scheme as if it were a defined-contribution plan. The College has set out above the information available on the plan and the implications for the College in terms of the anticipated contribution rates.

The valuation of the TPS is carried out in line with regulations made under the Public Service Pension Act 2013. Valuations credit the teachers' pension account with a real rate of return assuming funds are invested in notional investments that produce that real rate of return.

Valuation of the Teachers' Pension Scheme

The latest actuarial review of the TPS was carried out as at 31 March 2016. The valuation report was published by the Department for Education (the Department) in April 2019. The valuation reported total scheme liabilities (pensions currently in payment and the estimated cost of future benefits) for service to the effective date of £218 billion, and notional assets (estimated future contributions together with the notional investments held at the valuation date) of £198 billion giving a notional past service deficit of £22 billion.

As a result of the valuation, new employer contribution rates were set at 23.68% of pensionable pay from September 2019 onwards (compared to 16.48% during 2018/9). DfE has agreed to pay a teacher pension employer contribution grant to cover the additional costs during the 2019/20 academic year.

A full copy of the valuation report and supporting documentation can be found on the Teachers' Pension Scheme website.

The pension costs paid to TPS in the year amounted to £1,218k (2019: £1,063k).

Local Government Pension Scheme

The LGPS is a funded defined benefit plan, with the assets held in separate funds administered by Hampshire County Council. The total contribution made for the year ended 31 July 2020 was £1,099k of which employer's contributions totalled £861k and employees' contributions totalled £237k. The agreed contribution rates for future years are 22.6% for employer and between 5.5% and 12.5% for employees.

NOTES TO THE FINANCIAL STATEMENTS (continued)

20 Defined benefit obligations (continued)

Principal actuarial assumptions

The following information is based upon a full actuarial of the fund at 31 March 2019 updated to 31 July 2020 by a qualified independent actuary.

| | At 31 July 2020 | At 31 July 2019 |
|---------------------------------------|----------------------------|----------------------------|
| Rate of increase in salaries | 3.2% | 2.0% |
| Future pensions increase | 2.2% | 2.2% |
| Discount rate for scheme liabilities | 1.4% | 2.2% |
| Inflation assumption (CPI) | 2.2% | 2.2% |
| Commutation of pensions to lump sums: | | |
| - Pre April 2010 entitlement | 25.0% | 25.0% |
| - Post 31 March 2010 | 75.0% | 75.0% |

The current mortality assumptions include sufficient allowance for future improvements in mortality rates. The assumed life expectations on retirement age 65 are:

| | At 31 July 2020 | At 31 July 2019 |
|----------------------|----------------------------|----------------------------|
| Retiring today | | |
| Males | 23.0 | 23.1 |
| Females | 25.5 | 25.8 |
| Retiring in 20 years | | |
| Males | 24.7 | 24.7 |
| Females | 27.2 | 27.6 |

Sensitivity analysis

| | At 31 July 2020 | At 31 July 2019 |
|--|----------------------------|----------------------------|
| | £'000 | £'000 |
| Discount rate +0.1% | 38,257 | 27,090 |
| Discount rate -0.1% | 36,609 | 28,240 |
| Mortality assumption – 1 year increase | 36,085 | 28,570 |
| Mortality assumption – 1 year decrease | 38,818 | 26,760 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

20 Defined benefit obligations (continued)

The College's share of the assets and liabilities in the scheme and the expected rates of return were:

| | Fair value at 31 July 2020 | Fair value at 31 July 2019 |
|--|-------------------------------|----------------------------------|
| | £'000 | £'000 |
| Equities | 11,335 | 11,889 |
| Government Bonds | 4,287 | 4,069 |
| Corporate Bonds | - | - |
| Property | 1,257 | 1,422 |
| Cash | 330 | 375 |
| Other | 3,401 | 1,995 |
| Total fair value of plan assets | 20,610 | 19,750 |
| Actual return on plan assets | 451 | 1,220 |

The amount included in the balance sheet in respect of the defined benefit pension plan is as follows:

| | 2020 £'000 | 2019 £'000 |
|---|-----------------|----------------|
| Fair value of plan assets | 20,610 | 19,750 |
| Present value of plan liabilities | (37,433) | (27,660) |
| Present value of unfunded liabilities | (83) | (80) |
| Net pensions liability (Note 17) | (16,906) | (7,990) |

Amounts recognised in the Statement of Comprehensive Income in respect of the plan are as follows:

| | 2020 £'000 | 2019 £'000 |
|---|----------------|----------------|
| Amounts included in staff costs | | |
| Current service cost | 1,499 | 1,220 |
| Past service cost | 241 | - |
| Total | 1,740 | 1,220 |
| Amounts included in interest and other finance costs | | |
| Pension finance costs | 176 | 161 |
| Total | 176 | 161 |
| Amount recognised in Other Comprehensive Income | | |
| Return on pension plan assets | 12 | 710 |
| Experience losses arising on defined benefit obligations | (7,988) | (2,280) |
| Changes in assumptions underlying the present value of plan liabilities | - | - |
| Amount recognised in Other Comprehensive Income | (7,976) | (1,570) |

NOTES TO THE FINANCIAL STATEMENTS (continued)

20 Defined benefit obligations (continued)

Movement in net defined benefit (liability)/asset during year

| | 2020 | 2019 |
|--|-----------------|----------------|
| | £'000 | £'000 |
| Net defined benefit (liability)/assets in scheme at 1 August | (7,990) | (5,930) |
| Movement in year: | | |
| Current service cost | (1,499) | (1,220) |
| Employer contributions | 966 | 880 |
| Past service cost | (241) | - |
| Net interest on the defined (liability)/asset | (166) | (150) |
| Actuarial gain or loss | (7,976) | (1,570) |
| Net defined benefit liability at 31 July | (16,906) | (7,990) |

Assets and liability reconciliation

| | 2020 | 2019 |
|--|---------------|---------------|
| | £'000 | £'000 |
| Changes in the present value of defined benefit obligations | | |
| Defined benefit obligations at the start of the period | 27,740 | 23,680 |
| Current service cost | 1,499 | 1,220 |
| Interest cost | 605 | 660 |
| Contributions by Scheme participants | 230 | 270 |
| Experience gains and losses on defined benefit obligations | 7,988 | 2,280 |
| Changes in financial assumptions | - | - |
| Estimated benefits paid | (787) | (370) |
| Past service cost | 241 | - |
| Curtailments and settlements | - | - |
| Defined benefit obligations at end of period | 37,516 | 27,740 |
| Changes in fair value of plan assets | | |
| Fair value of plan assets at start of period | 19,750 | 17,750 |
| Interest on plan assets | 439 | 510 |
| Return on plan assets | 12 | 710 |
| Employer contributions | 966 | 880 |
| Contributions by Scheme participants | 230 | 270 |
| Estimated benefits paid | (787) | (370) |
| Fair value of plan asset at end of period | 20,610 | 19,750 |

NOTES TO THE FINANCIAL STATEMENTS (continued)**21 Events after the reporting period**

There are no post balance sheet events.

22 Capital and other commitments

| | Group and College | |
|---------------------------------------|--------------------------|--------------|
| | 2020 | 2019 |
| | £'000 | £'000 |
| Commitments contracted for at 31 July | - | - |

23 Lease obligations

At 31 July the College had minimum lease payments under non-cancellable operating leases as follows:

| | Group and College | |
|---|--------------------------|--------------|
| | 2020 | 2019 |
| | £'000 | £'000 |
| Other | | |
| Not later than one year | 96 | 96 |
| Later than one year and not later than five years | 70 | 166 |
| Later than five years | - | - |
| | <u>166</u> | <u>262</u> |

24 Related party transactions

Due to the nature of the College's operations and the composition of the Board of Governors being drawn from local public and private sector organisations, it is inevitable that transactions will take place with organisations in which a member of the Board of Governors may have an interest. All transactions involving organisations in which a member of the Board of Governors may have an interest are conducted at arm's length and in accordance with the College's financial regulations and normal procurement procedures.

The total expenses paid to or on behalf of the Governors during the year was £474, three governors, (2019: £1,110; three governors). This represents travel and subsistence expenses and other out of pocket expenses incurred in attending Governor meetings and charity events in their official capacity.

Key management personnel disclosure is given in Note 7.

Transactions with the ESFA and OFS are detailed in Note 2.

NOTES TO THE FINANCIAL STATEMENTS (continued)**25 Amounts disbursed as agent****Learner Support Funds**

| | 2020 | 2019 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Funding body grants – bursary support | 122 | 289 |
| Funding body grants – discretionary learner support | - | - |
| | 122 | 289 |
| Disbursed to learners | (193) | (147) |
| Administration costs | (8) | (8) |
| Balance unspent as at 31 July included in creditors | (79) | 134 |

Funding body grants are available solely for learners. In the majority of instances the College only acts as a paying agent. In these circumstances the grants and related disbursements are therefore excluded from the Statement of Comprehensive Income.

INDEPENDENT REPORTING ACCOUNTANT'S REPORT ON REGULARITY TO THE CORPORATION OF EASTLEIGH COLLEGE AND THE SECRETARY OF STATE FOR EDUCATION ACTING THROUGH EDUCATION AND SKILLS FUNDING AGENCY

[to be provided by RSM]

Conclusion

We have carried out an engagement, in accordance with the terms of our engagement letter dated August 2017 and further to the requirements of the grant funding agreements and contracts with the Education and Skills Funding Agency (the "ESFA"), to obtain limited assurance about whether the expenditure disbursed and income received by Eastleigh College during the period 1 August 2018 to 31 July 2019 have been applied to the purposes identified by Parliament and the financial transactions conform to the authorities which govern them.

In the course of our work, nothing has come to our attention which suggests that in all material respects the expenditure disbursed and income received during the period 1 August 2018 to 31 July 2019 has not been applied to purposes intended by Parliament and the financial transactions do not conform to the authorities which govern them.

Basis for Conclusion

The framework that has been applied is set out in the Post-16 Audit Code of Practice (the "ACoP") issued by the ESFA. In line with this framework, our work has specifically not considered income received from the main funding grants generated through the Individualised Learner Record (ILR) returns, for which the ESFA has other assurance arrangements in place.

We are independent of Eastleigh College in accordance with the ethical requirements that are applicable to this engagement and we have fulfilled our ethical requirements in accordance with these requirements. We believe the assurance evidence we have obtained is sufficient to provide a basis for our conclusion.

Responsibilities of the Corporation of Eastleigh College for Regularity

The Corporation of Eastleigh College is responsible, under the grant funding agreements and contracts with the ESFA and the requirements of the Further & Higher Education Act 1992, subsequent legislation and related regulations and guidance, for ensuring that expenditure disbursed and income received is applied for the purposes intended by Parliament and the financial transactions conform to the authorities which govern them. The Corporation of Eastleigh College is also responsible for preparing the Governing Body's Statement of Regularity, Propriety and Compliance.

Reporting Accountant's Responsibilities for Reporting on Regularity

Our responsibilities for this engagement are established in the United Kingdom by our profession's ethical guidance and are to obtain limited assurance and report in accordance with our engagement letter and the requirements of the ACoP.

The objective of a limited assurance engagement is to perform such procedures as to obtain information and explanations in order to provide us with sufficient appropriate evidence to express a negative conclusion on regularity. A limited assurance engagement is more limited in scope than a reasonable assurance engagement and the procedures performed vary in nature and timing from, and are less in extent than for a reasonable assurance engagement; consequently a limited assurance engagement does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in a reasonable assurance engagement. Accordingly, we do not express a positive opinion.

We report to you whether anything has come to our attention in carrying out our work which suggests that in all material respects, expenditure disbursed and income received during the period 1 August 2018 to 31 July 2019 have not been applied to purposes intended by Parliament or that the financial transactions do not conform to the authorities which govern them.

INDEPENDENT REPORTING ACCOUNTANT'S REPORT ON REGULARITY TO THE CORPORATION OF EASTLEIGH COLLEGE AND THE SECRETARY OF STATE FOR EDUCATION ACTING THROUGH EDUCATION AND SKILLS FUNDING AGENCY (continued)

Our work included identification and assessment of the design and operational effectiveness of the controls, policies and procedures that have been implemented to ensure compliance with the framework of authorities including the specific requirements of the grant funding agreements and contracts with the ESFA and high level financial control areas where we identified a material irregularity is likely to arise. We undertook detailed testing, on a sample basis, on the identified areas where a material irregularity is likely to arise where such areas are in respect of controls, policies and procedures that apply to classes of transactions.

This work was integrated with our audit of the Financial Statements and evidence was also derived from the conduct of that audit to the extent it supports the regularity conclusion.

Use of our Report

This report is made solely to the Corporation of Eastleigh College and the Secretary of State for Education acting through the ESFA in accordance with the terms of our engagement letter. Our work has been undertaken so that we might state to the Corporation of Eastleigh College and the Secretary of State for Education acting through the ESFA those matters we are required to state in a report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Corporation of Eastleigh College and the Secretary of State for Education acting through the ESFA for our work, for this report, or for the conclusion we have formed.

RSM UK AUDIT LLP

RSM UK AUDIT LLP
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Highfield Court
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Chandlers Ford
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Date: 28 January 2020